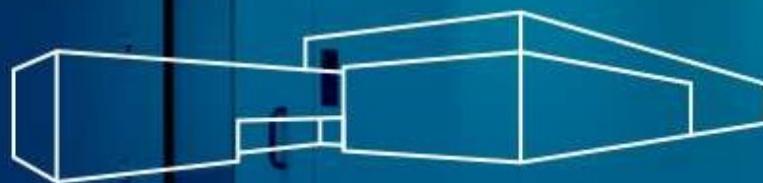


# Les clés du succès : l'innovation contraceptive, ophtalmologique, immunitaire ou exosomiale

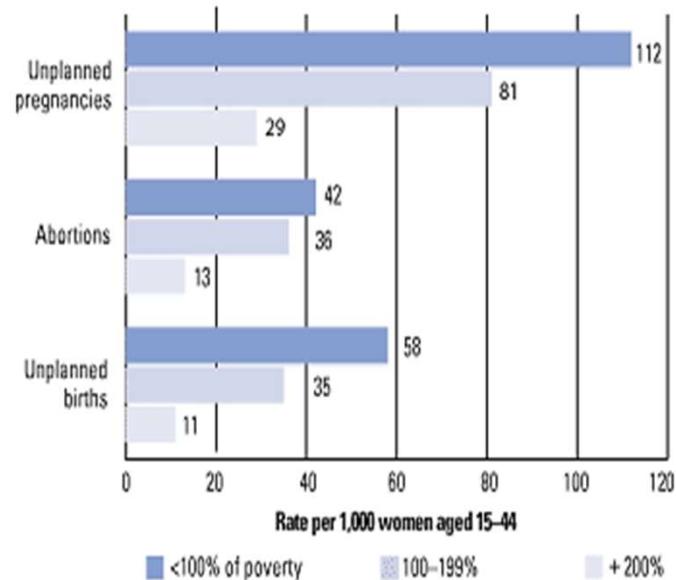


Jean-Michel Foidart

Professeur extraordinaire honoraire Université de Liège

Verviers, 30 janvier 2023

# Efficacité Contraceptive : une affaire de santé publique



Près de la moitié des 6,7 millions de grossesses aux États-Unis chaque année ne sont pas désirées (Finer, 2014).

Les conséquences néfastes sur la santé des grossesses non désirées sont bien documentées et les grossesses non désirées ont un impact disproportionné sur les femmes pauvres aux États-Unis.

Le taux de grossesses non désirées chez les femmes pauvres en 2008 était de 137/1 000 femmes, contre 26/1 000 chez les femmes à revenu élevé (Finer, 2014).

En 2008, les femmes pauvres avaient un taux de naissances non désirées près de 6 fois plus élevé que celui des femmes à revenu élevé (Finer, 2014).

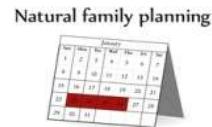
Les femmes pauvres ont l'un des taux d'avortement les plus élevés (52/1000 femmes), tandis que les femmes à revenu élevé ont un taux d'avortement de 9/1000 (Jones, 2011).



Vaginal ring

Contraceptive patch

Oral contraceptives



Intrauterine devices

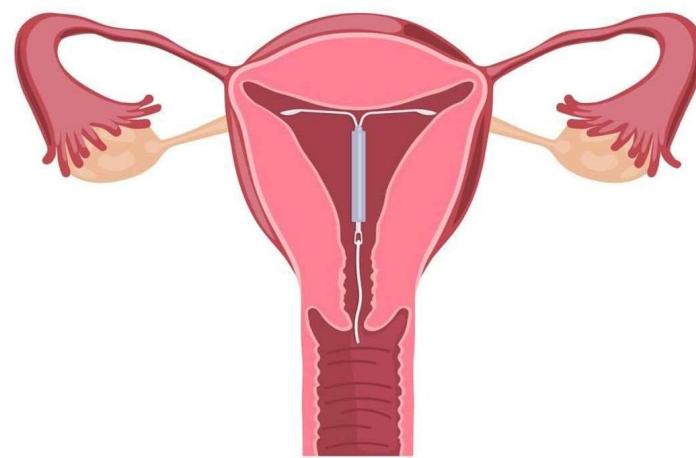
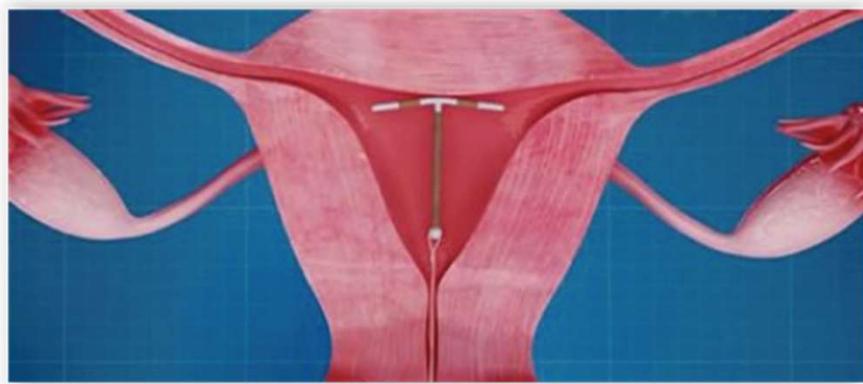


## Le bon choix??

Les femmes disposent d'un choix considérable de méthodes contraceptives efficaces, chaque méthode nécessitant différents niveaux d'implication de l'utilisatrice.

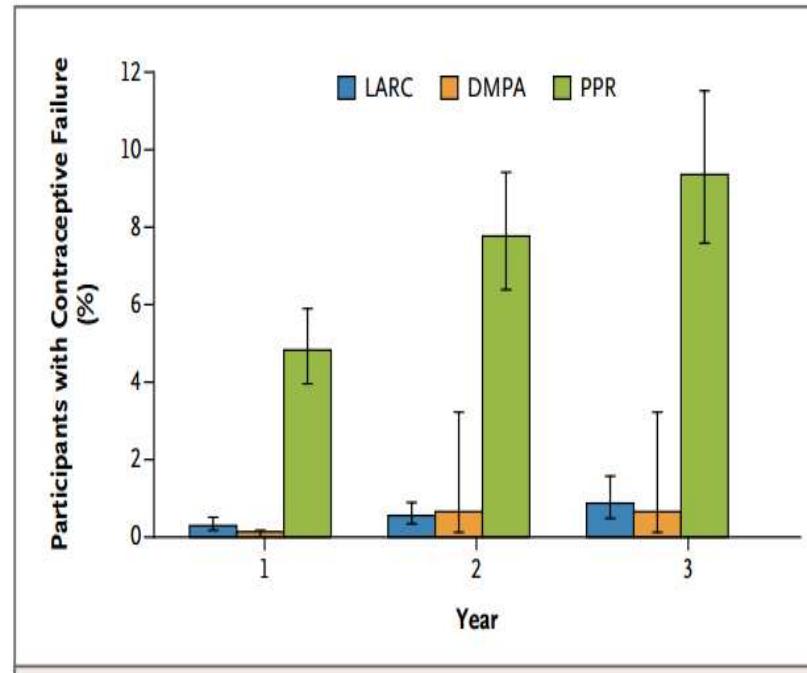
Les méthodes de barrière, telles que les préservatifs, doivent être utilisées à chaque rapport sexuel, et les contraceptifs oraux doivent être administrés quotidiennement.

Les contraceptifs réversibles à longue durée d'action (LARC), qui comprennent les dispositifs intra-utérins (DIU), les implants progestatifs seuls et les injections progestatives seules, nécessitent le moins de participation de l'utilisateur.



# Les LARC ont les taux d'échec les plus bas des méthodes contraceptives réversibles

Les méthodes contraceptives les plus efficaces ne dépendent pas de l'action régulière de l'utilisateur.



Le taux d'échec de la contraception chez les utilisatrices des LARC est de 0,27/100 années-participantes, contre 4,55/100 années-participantes chez les femmes utilisant d'autres méthodes

Winner B, et al. N Engl J Med 2012; 366(21):1998-2007.



Les effets secondaires des LARC  
sous-cutanés entraînent une  
mauvaise adhérence et un faible  
taux de continuation (33%)

(Blumenthal et al. *Eur J Contracept Reprod Health Care.* 2008;13 Suppl 1:29–36).



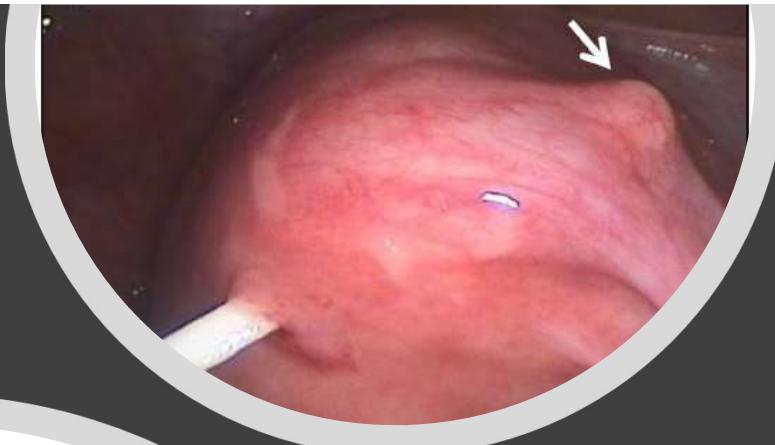
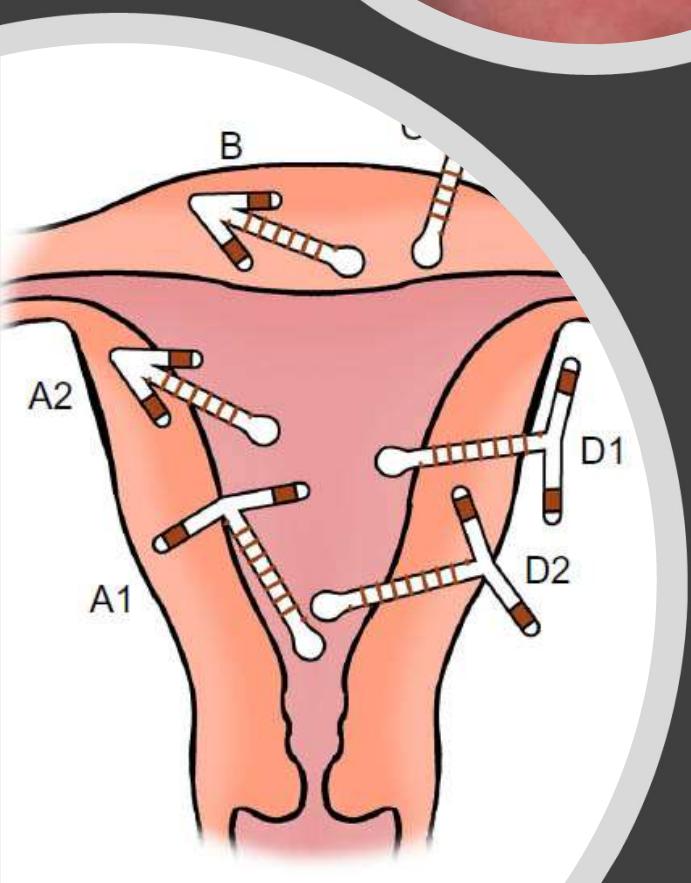
Effets secondaires et pièges actuels avec les DIU au cuivre à éviter lors de la conception d'un nouveau IU LARC

#### **Douleur excessive, saignement, expulsions et/ou retrait**

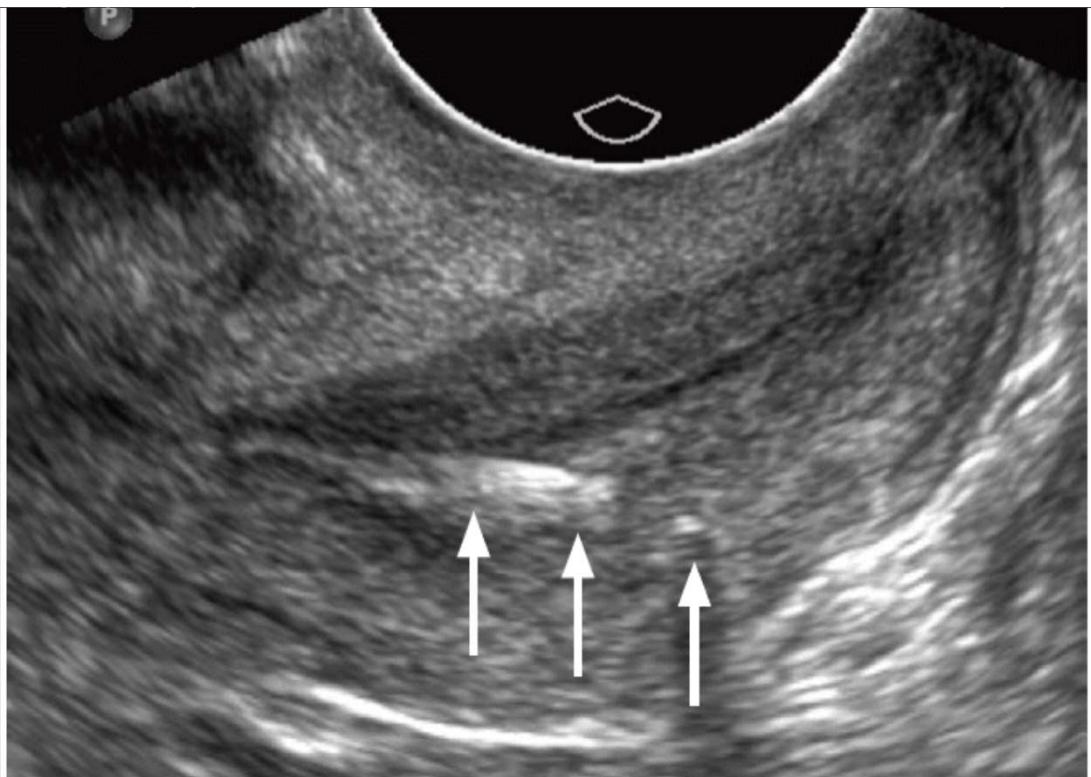
Les femmes nullipares connaissent des taux plus élevés d'expulsion et de retrait de DIU au cuivre pour saignement et/ou douleur par rapport aux femmes multipares.

Les taux d'abandon cumulés sont de un sur quatre à un sur deux sur 5 ans d'utilisation, avec des taux significativement plus élevés chez les adolescentes.

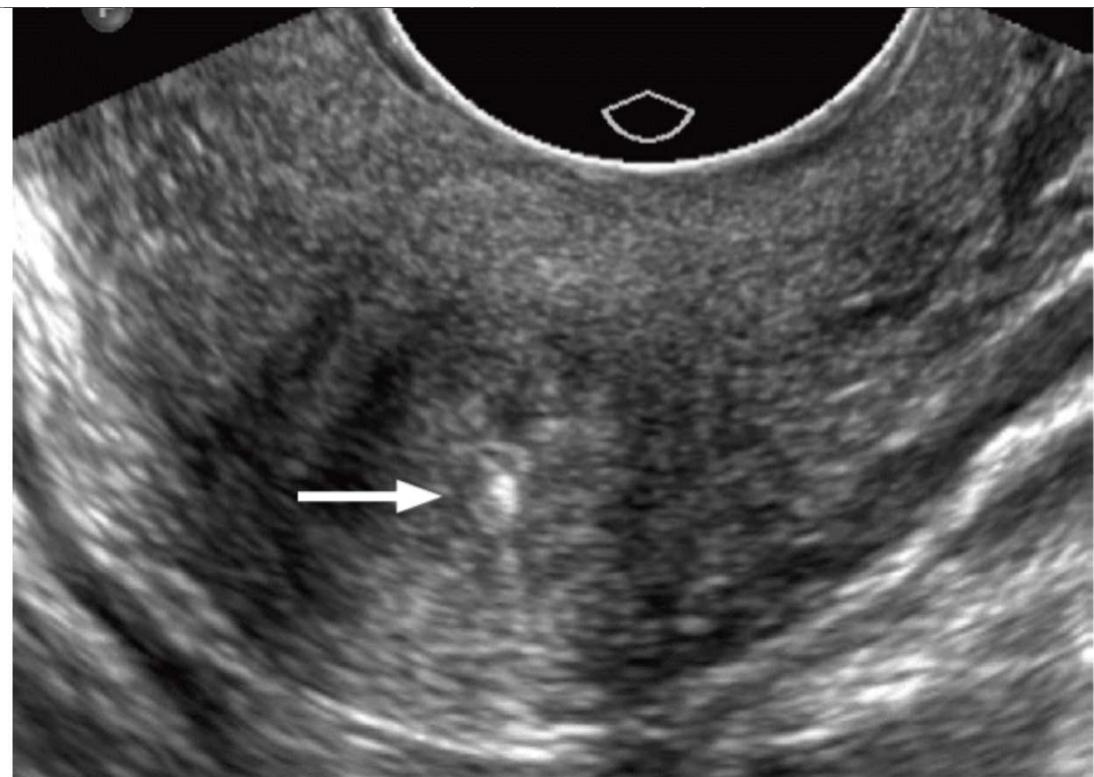
Des taux de douleur et d'expulsion plus élevés ont également été trouvés dans des études avec le SIU-LNG (Mirena) menées chez des adolescentes.



Pièges à éviter lors de la conception d'un nouveau LARC IU  
Perforation, expulsion, hémorragie



A



B

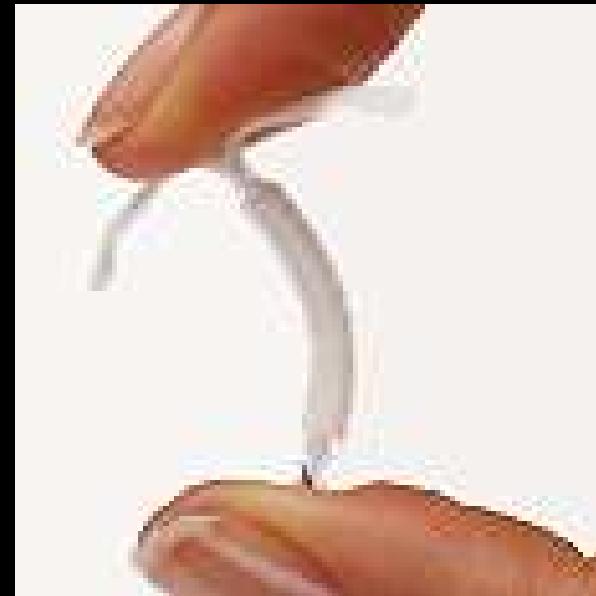
Malposition et  
encastrement partiel

Comment améliorer  
l'observance chez les  
femmes nullipares et  
adolescentes ?



# Rigidité versus Plasticité

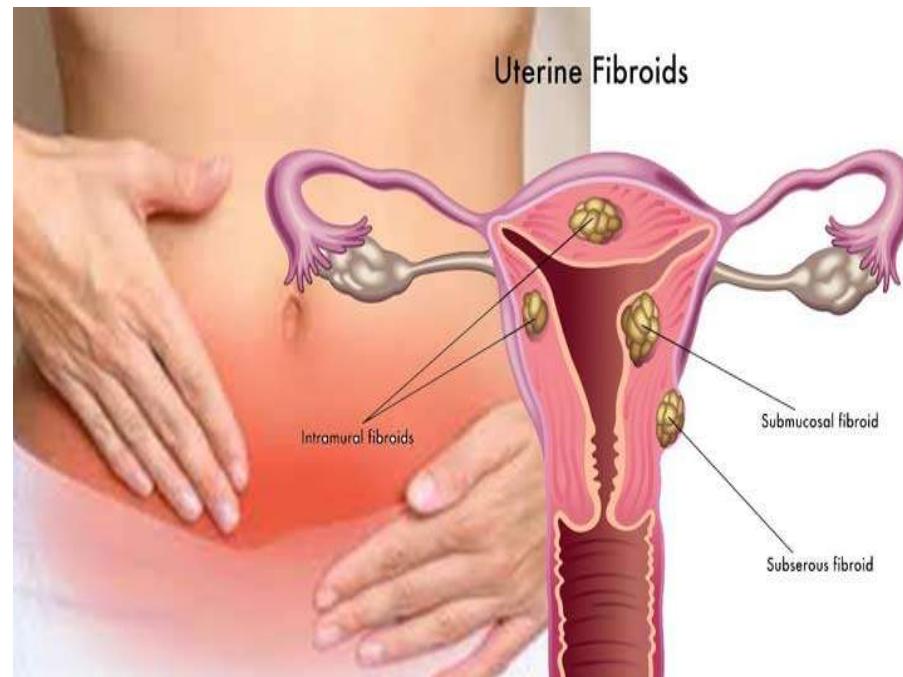
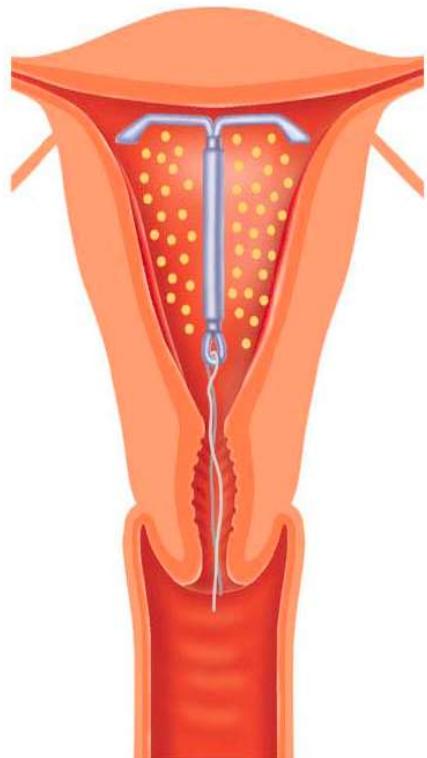
La propriété viscoélastique du cadre en T détermine la déformabilité et la capacité à s'adapter à la paroi utérine



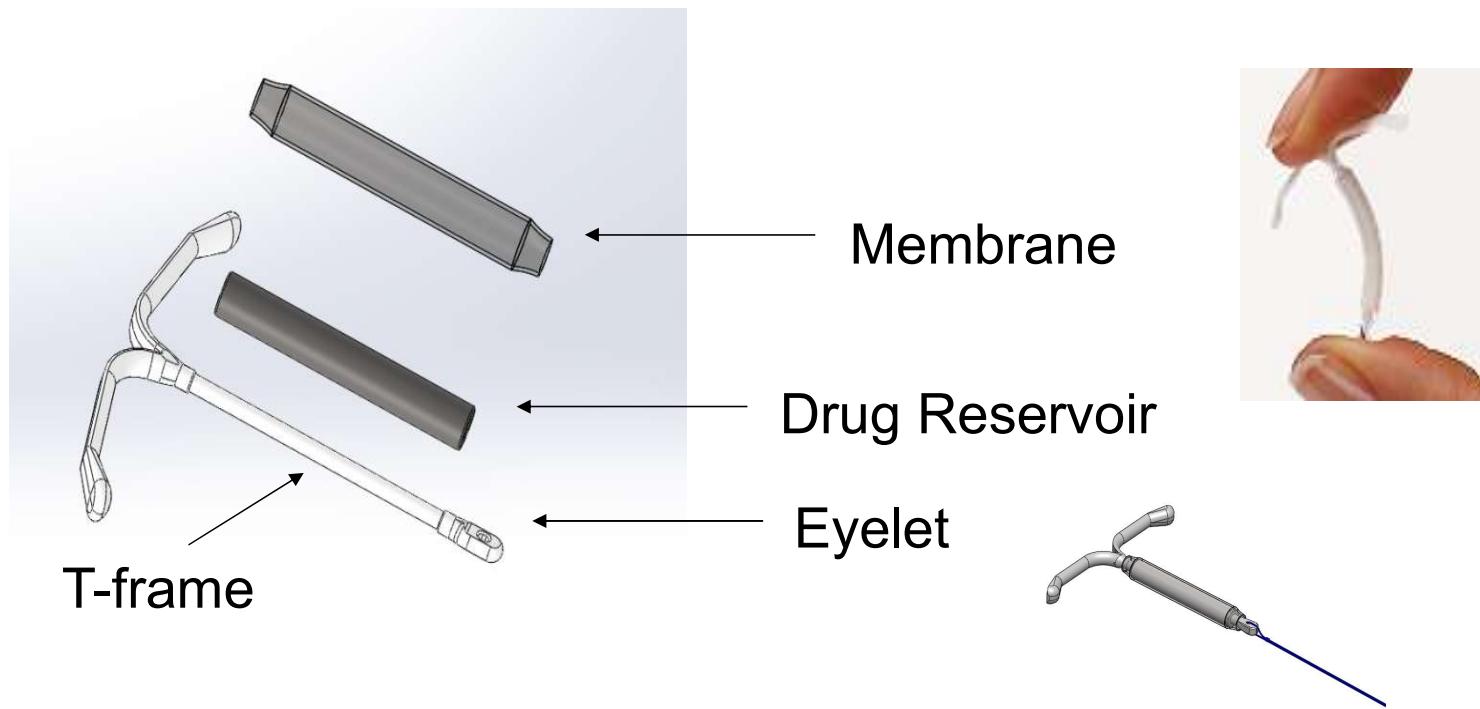


Une collaboration avec les ingénieurs et le Centre SIRRIS

# Rigidity versus Plasticity



# Conception des caractéristiques mécaniques de Levosert pour améliorer l'observance chez les femmes nullipares et adolescentes





Comment introduire une  
hormone dans du plastic ?



©Image Point Fr / Shutterstock.com

## Quality by design (QbD) - Qualité par conception (QbD)

L'objectif de ce concept est que la qualité doit être intégrée à un produit avec une compréhension du produit et du processus par lesquels il est développé et fabriqué, ainsi qu'une connaissance des risques liés à la fabrication du produit et de la meilleure façon d'atténuer ces risques.

L'initiative QbD (2011) fournit des conseils sur le développement pharmaceutique pour faciliter la conception de produits et de processus qui maximisent l'efficacité et le profil d'innocuité du produit tout en améliorant la fabricabilité du produit.

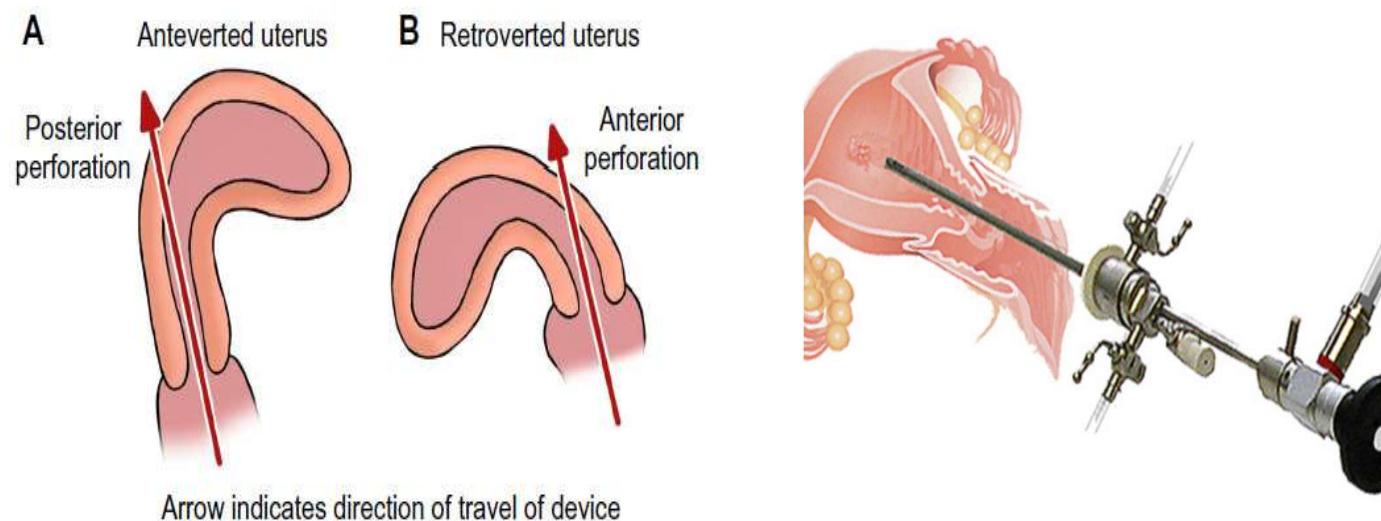


## Manufacturing site

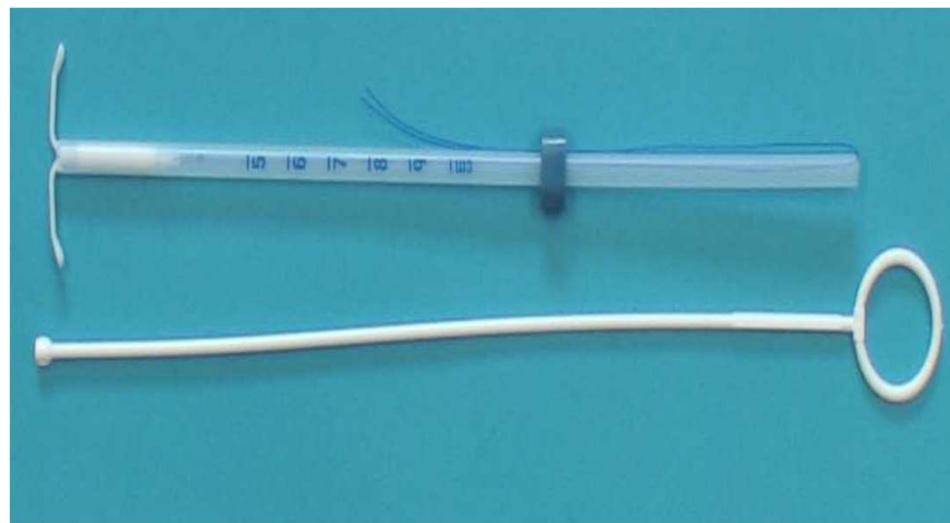
Odyssea Pharma, Grace-Hollogne, Belgium



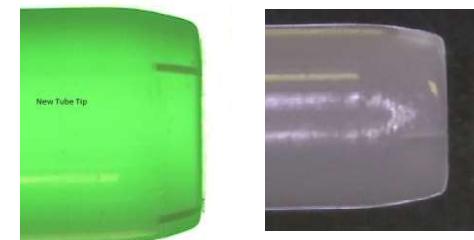
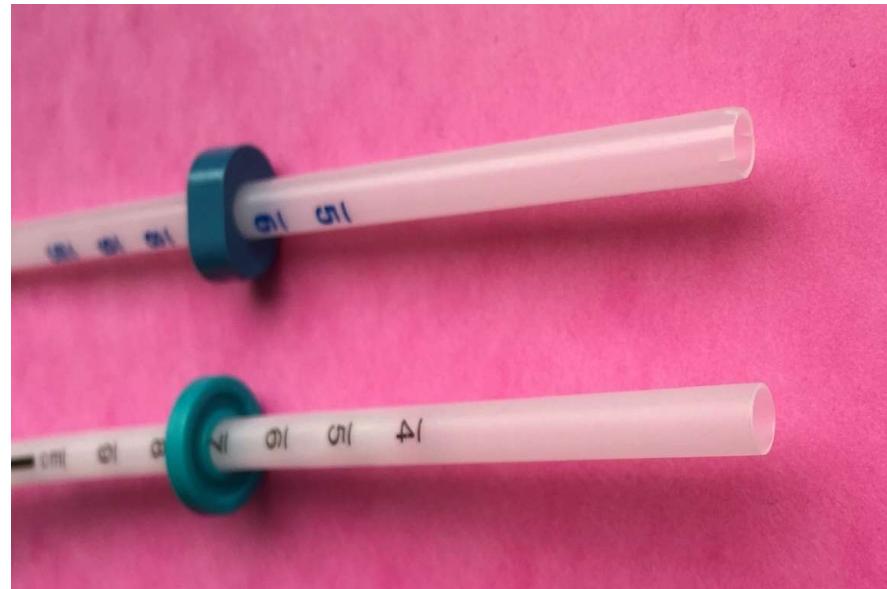
Les propriétés mécaniques de l'inséreuse sont également cruciales pour éviter la perforation



L'insertion est rapide, facile et réussie dans 99 % des tentatives, y compris les jeunes femmes nullipares



Process of the tipping was especially developed to reduce the sharpness of the inserter tube.



**Comparison between Levosert and Mirena tips**

# Essai clinique

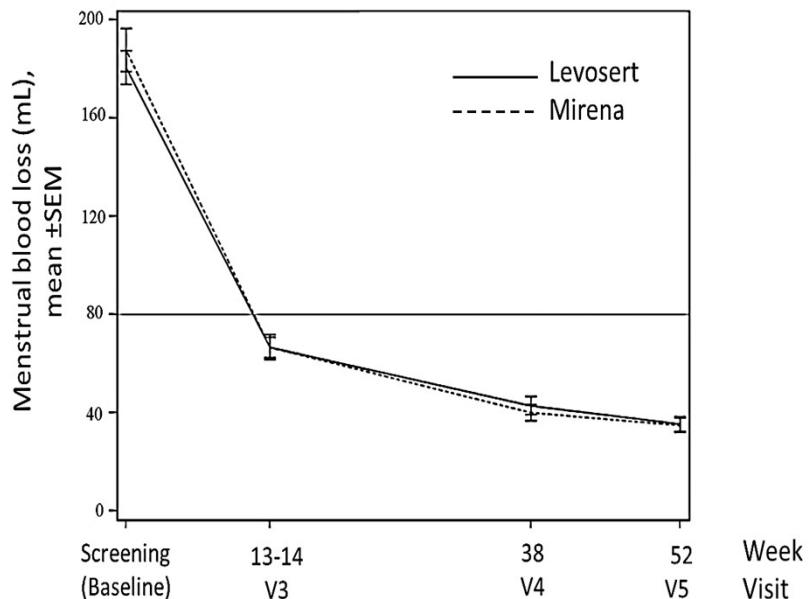
400 à 450 périodes de règles par vie de femme.

Les pertes menstruelles normales augmentent avec l'âge, en particulier chez la femme en périmenopause.

Les ménorragies touchent 10 à 35 % de femmes, affectent la qualité de vie des femmes (hémorragies chroniques, carence en fer, anémie (fatigue, dyspnée, malaise))



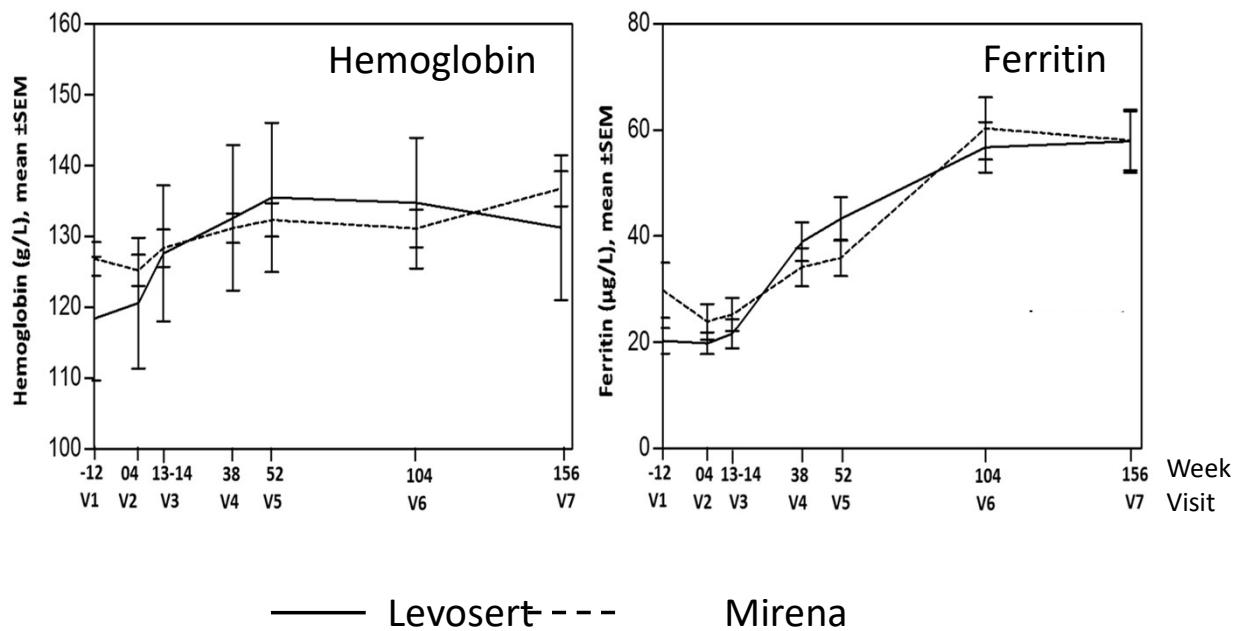
## Levosert: Effect on menstrual blood loss



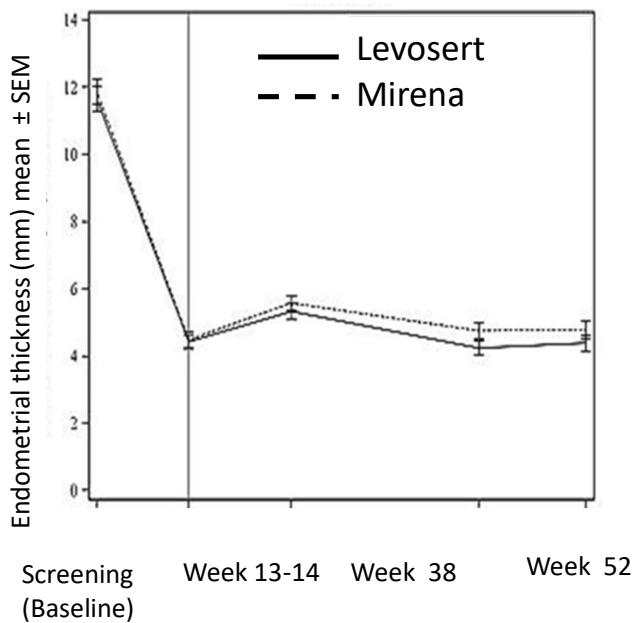
Item	Levosert®	Mirena®	Levosert®-Mirena® difference	
			Estimate (95%CI)	p-value
<i>Menstrual blood loss (mL)</i>				
ITT population				
Baseline, mean ± SD	180.6 ± 81.9	187.7 ± 103.4	-4.1 (-13.5 – 5.4)	0.3972
End of study, mean ± SD	35.4 ± 33.6	34.9 ± 33.5		
Change from baseline, least squares mean (95%CI)	142.3 (135.7 – 148.9)	146.4 (139.6 – 153.1)		

# Levosert: Effect on hemoglobin and ferritin levels

Extension Phase ( $\pm$  SEM; ITT Population)



## Effect on endometrial thickness, measured by 2D TVUS



LNG gradually reduces the endometrial thickness and stabilizes the endometrium

Item	Levosert®	Mirena®	Levosert®-Mirena® difference	
			Estimate (95% CI)	p-value
<i>Endometrial thickness (mm)</i>				
ITT population				
Baseline, mean ± SD	11.7 ± 4.4	11.9 ± 4.6	0.1 (-0.3 – 1.1)	0.2282
End of study, mean ± SD	4.4 ± 2.7	4.8 ± 3.0		
Change from baseline, least squares mean (95%CI)	7.3 (6.8 – 7.8)	6.9 (6.4 – 7.4)		



## Warren Buffett



Warren Buffett en 2015.

### Fonction

Directeur général  
Berkshire Hathaway

depuis 1970

Our Global Access team is currently attending the International Conference on Family Planning from November 14-17. Stop by our booth to connect!



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YOUR LIFE.  
YOUR JOURNEY.  
YOUR CHOICE.

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LILETTA PATIENT SAVINGS  
PROGRAM® [here](#) >

\*LILETTA is an intrauterine system, or IUS, otherwise known as an IUD, intrauterine device



THE FIRST HORMONAL IUS\*  
APPROVED IN THE U.S. FOR  
UP TO **6 YEARS**  
OF PREGNANCY  
PREVENTION

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PATIENT BROCHURE >

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LILETTA



Understanding My  
Birth Control Options



How Much Does  
LILETTA Cost?

## US Contraceptive Med 360 L102 study

	<b>Levosert Total</b>
<b>Overall (n)</b>	1751
<b>Age 16-35 years</b>	1600
<b>Age 36-45 years</b>	151

ACCESS IUS (A Comprehensive Contraceptive Efficacy and Safety Study of an IUS) was designed to assess efficacy and safety of a branded levonorgestrel-releasing IUS (LNG20) for up to 7 years of contraception in a diverse population of women.

The study population is the largest phase 3 U.S. study of nulliparous women in which an IUS was assessed for contraceptive efficacy and safety. It is representative of the U.S. population (race, ethnicity and weight/BMI).

## Pearl Indices of Long-Acting Reversible Contraceptives

	Pearl Index			
	1 year	Upper 95% CI	3 years (cumulative)	Upper 95% CI
<b>LNG20 IUS</b>	0.15	0.55	0.22	0.44
<b>Mirena<sup>[1]</sup></b>	0.19	0.70	NA	NA
<b>Skyla<sup>[2]</sup></b>	0.41	0.96	0.33	0.60
<b>Implanon<sup>[3]</sup></b>	0.27	0.96	0.38	0.82
<b>LNG-IUS 12</b>	0.16	0.58	0.45	1.14
<b>[4]</b>				

<sup>[1]</sup> Mirena SBA (FDA, 2000); 3-year data are not available. <sup>[2]</sup> Skyla SBA (FDA, 2012)

<sup>[3]</sup> Implanon SBA (FDA, 2006) [4] European Journal of Obstetrics & Gynecology and Reproductive Biology 210 (2017) 22–28

## Manufacturing site

Odyssea Pharma, Grace-Hollogne, Belgium



30 janvier 2023

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Mithra  
2013-2014

2015-2023  
EyeD pharma,  
Imcyse, Exo-Biologics





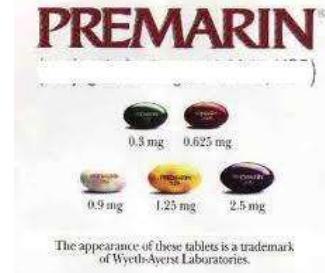
1929: Butenandt and Doisy discover the first estrogen (Estrone)



1930 Estriol



1936 Estradiol



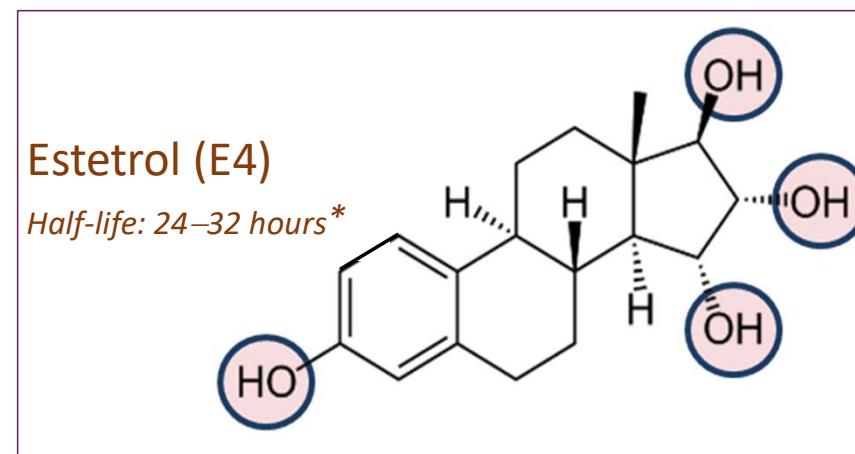
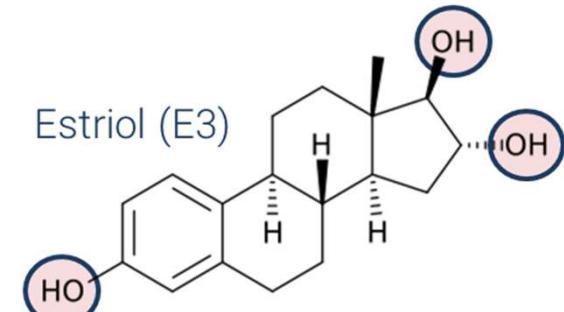
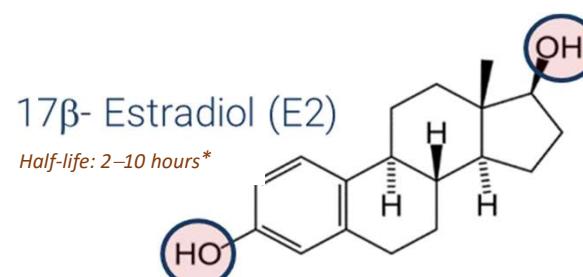
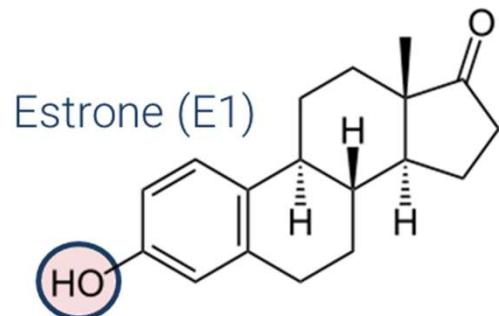
1941 Conjugated Estrogens



1943 Ethynodiol dihydrogesterone

1 and 7 years later, all natural adult estrogens enter the therapeutic domain  
No significant improvement for almost 80 years

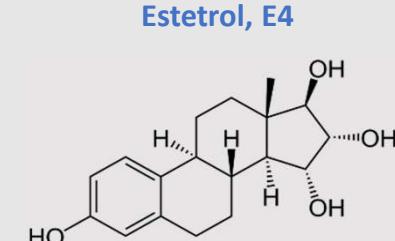
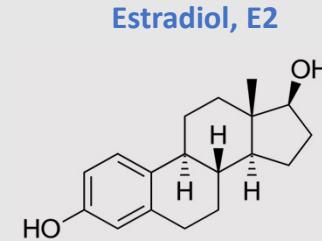
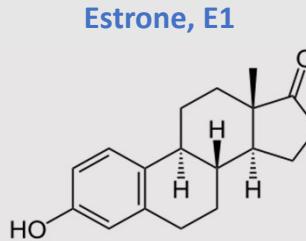
# Natural human estrogens



\*Extensive variable data / depending on particle size



# Propriétés du 4e Estrogène naturel

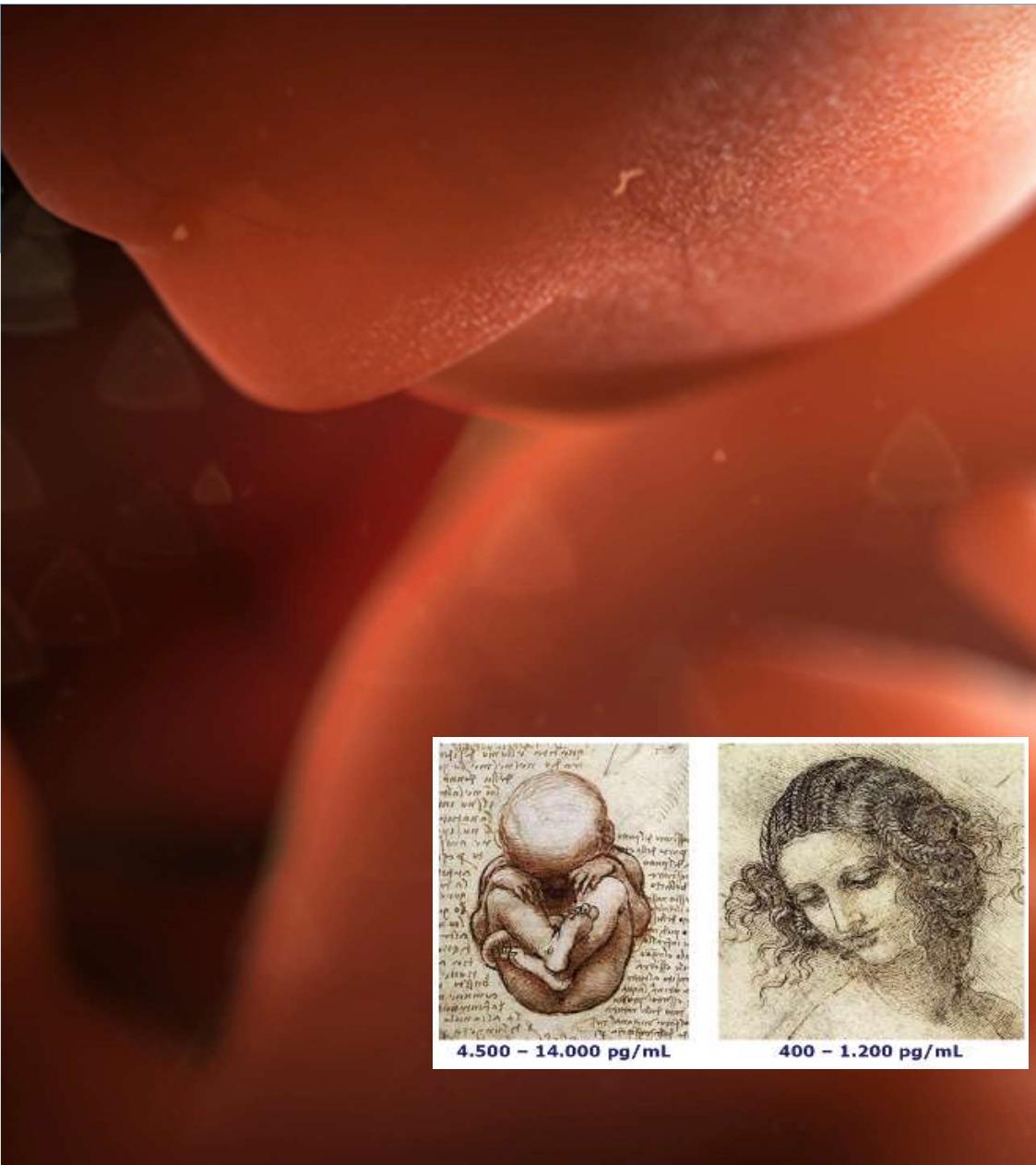


- ❖ Découvert en 1965 par E. Diczfalusi et ses collaborateurs (Karolinska)
- ❖ Produit uniquement par le foie fœtal (nécessite la 15- et 16 $\alpha$  hydroxylase)
- ❖ Spécifique aux primates
- ❖ Traverse le placenta
- ❖ Les concentrations plasmatiques augmentent avec le temps
- ❖ Grande variabilité inter-sujets
- ❖ Concentrations lors d'une grossesse à terme :



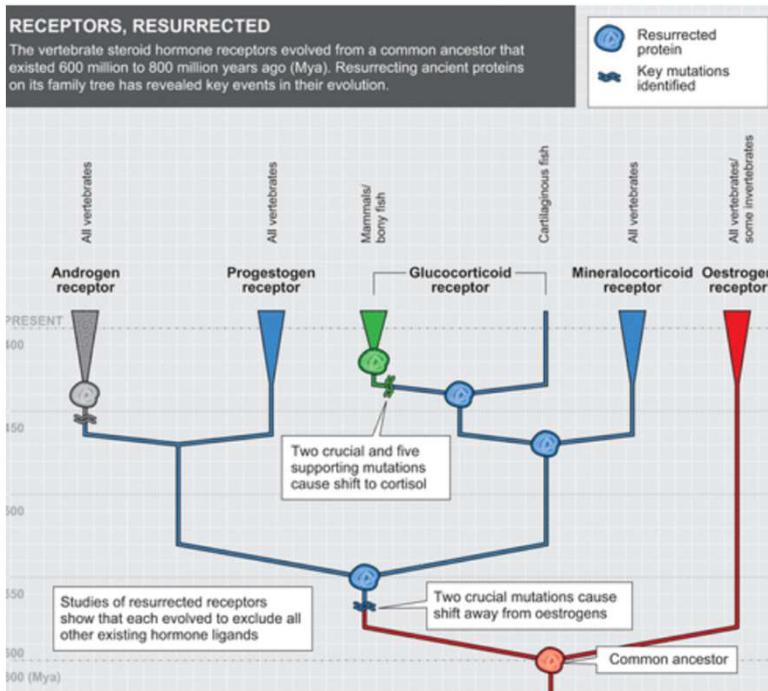
# Estetrol (E4)

- Produit par le foie fœtal humain<sup>1,2</sup>
- DéTECTé à partir de la 9ème semaine de gestation dans l'urine maternelle<sup>3</sup>
- Taux plasmatiques fœtaux 12 fois supérieurs à ceux de la mère<sup>4</sup>
- Demi-vie longue (24-32h)<sup>5</sup>
- Conçu par la nature, synthétisé à partir d'une source végétale
- Oestrogène naturel à action sélective dans les tissus<sup>6,7</sup>



<sup>1</sup>Cantineau R et al. J Steroid Biochem 1985 | <sup>2</sup>Hagen AA et al. Acta Endocrinol 1965 | <sup>3</sup>Heikkilä J. et al. J. Steroid Biochem 1971 | <sup>4</sup>Holinka CF et al. J. Steroid Biochem Mol Biol 2008 | <sup>5</sup>Visser M et al. Climacteric 2008 | <sup>6</sup>Foidart JM et al. 2019. In: Brinton RD et al. (eds.) 2019. Sex Steroids' Effects on Brain, Heart and Vessels. ISGE Series | <sup>7</sup>Arnal JF et al. Physiol Rev 2017

Estrogens have multiple actions because Estrogen Receptors were the first steroid receptors to appear 600-800 million years ago.  
They are ubiquitous and pervasive.



### Breast

Stimulates epithelial breast cells proliferation but promotes breast cancer

### Hemostasis

Increases the synthesis of coagulation factors and the VTE risk

### Brain

Body temperature  
Memory, prevention of neurodegenerative disorders  
Libido, Cognitive function

### Uterus

Trophicity  
Endometrial proliferation  
Angiogenesis

### Heart

Heart rate  
Healthy lining of blood vessels  
Lower Cholesterol

### Liver

Cholesterol regulation  
Stimulates the synthesis of carrier proteins and angiotensinogen

### Bowel

Maintains function  
Helps with gut microbiome

### Vagina

Lubrification  
Reduces bacterial overgrowth

### Skin

Collagen production  
Reduce moisture loss

### Bones

Bone strength

### Nerves

Nerve transmission

### Joints & Muscles

Anti-inflammatory  
Muscle strength  
Flexibility  
Joint lubrication

### Bladder

Reduces risk of infection  
Controls bladder function

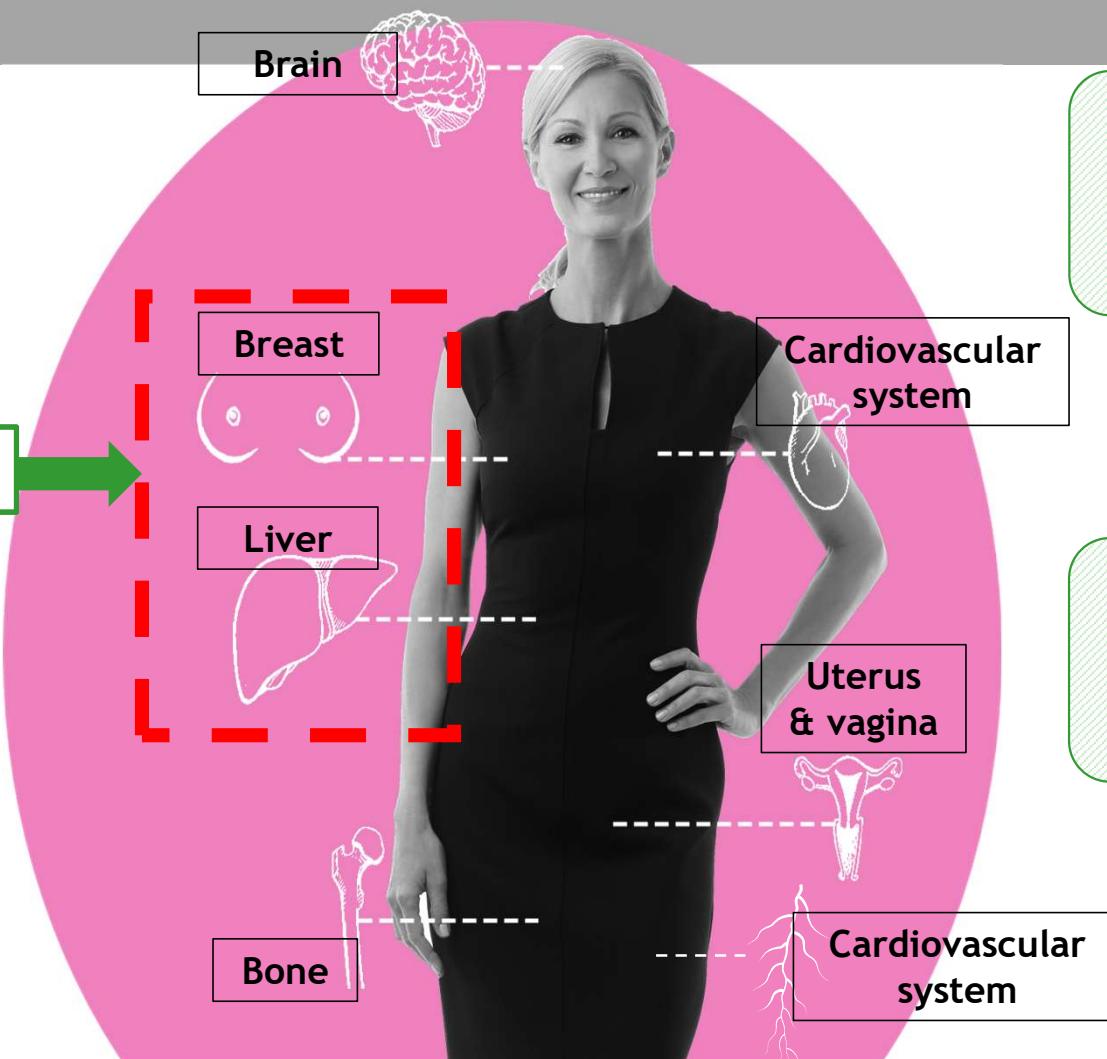
## Existing impact

- Uterus
- Vagina
- Bone
- Cardiovascular (heart disease)

## Unique impact of E4

- Liver
- Breast
- Cardiovascular (VTE)

## Potential impact of E4



### Mental Impact

- Quality of life
- Neurodegeneration

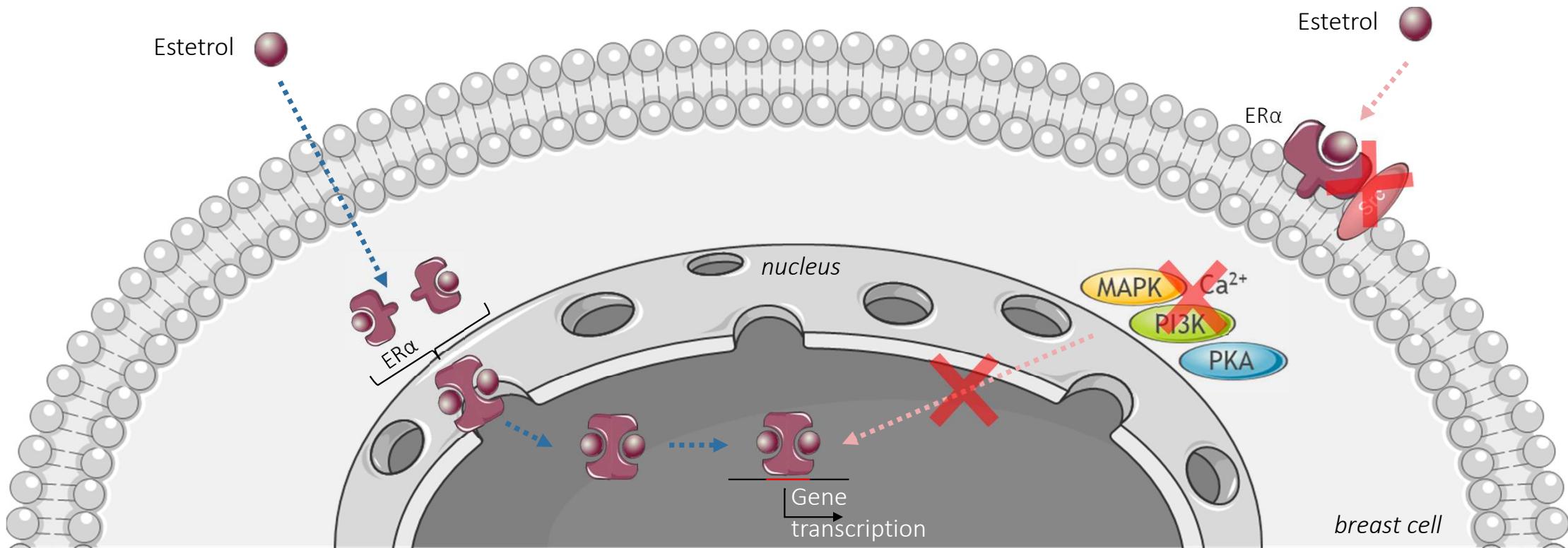
### Aesthetic Impact

- Skin
- Hair

# E4 has a unique Mode of Action

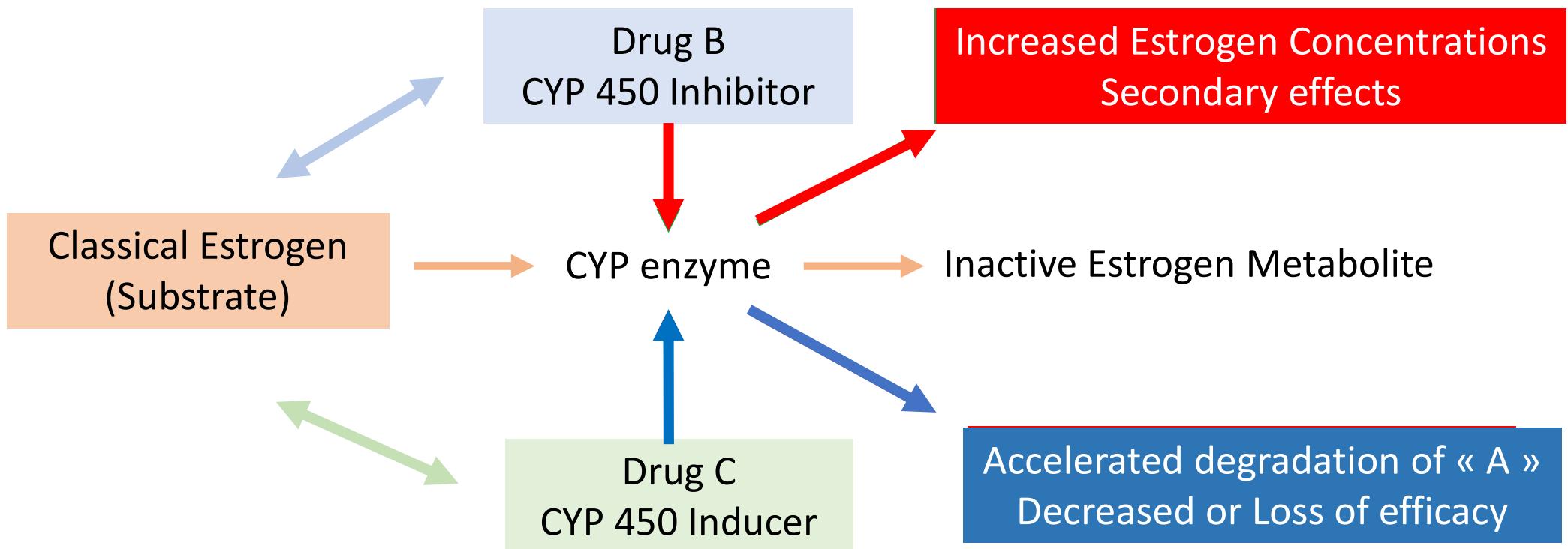
E4-ER $\alpha$  interaction results in:

- Nuclear-initiated steroid signaling (NISS):
- Blockade of membrane-initiated steroid signaling (MISS):

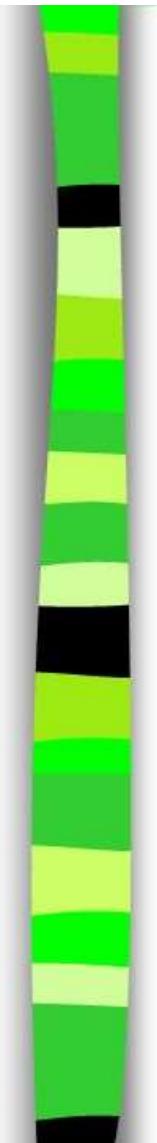


Abot et al. 2014 EMBO Mol Med; Giretti et al. 2014 Frontiers in Endocrinol; Gérard et al. 2022 Expert Rev Clin Pharmacol

Drug- Drug interaction with classical estrogens (E2, EE, E2 valerate...)

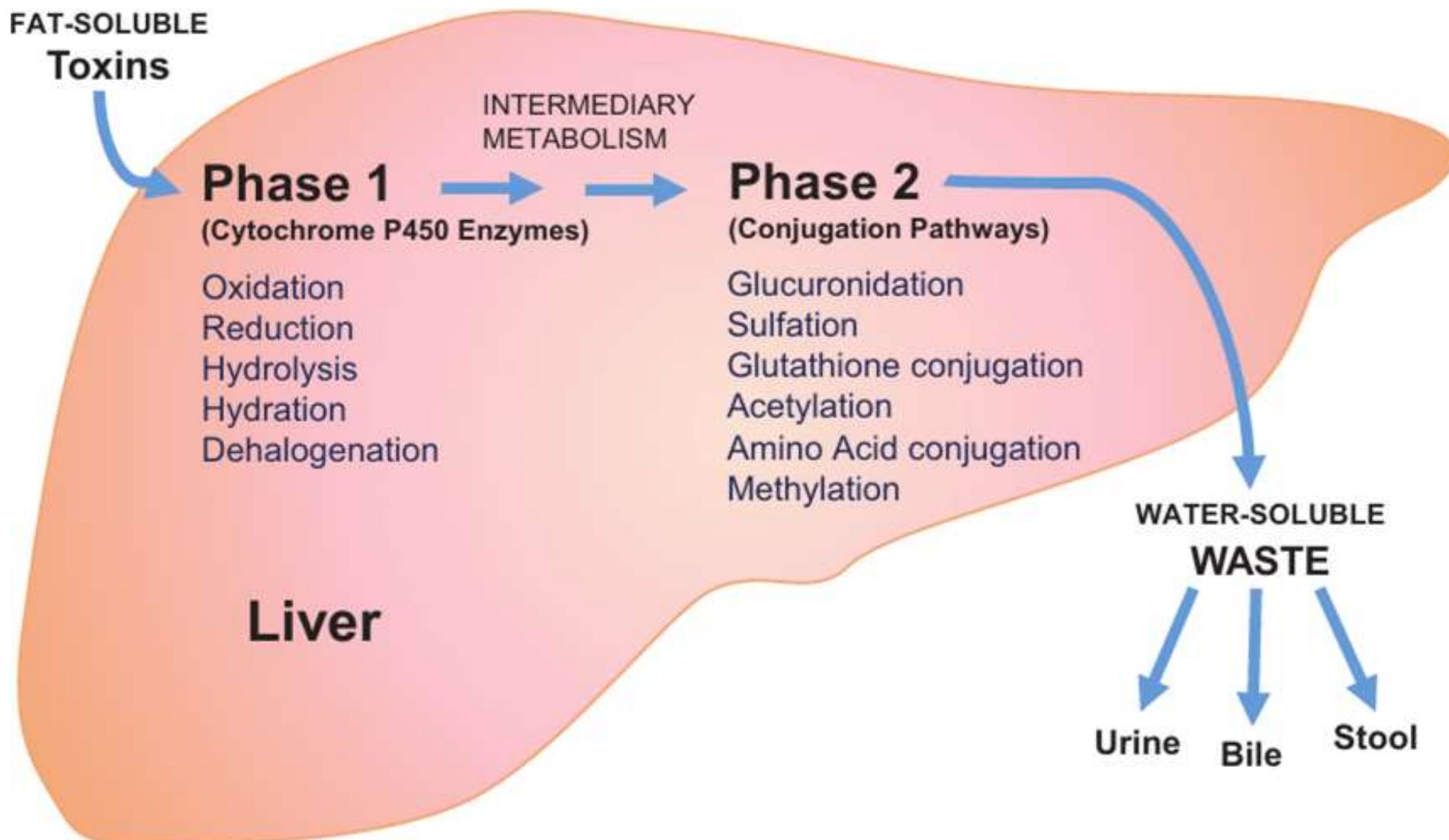


**Phase I reactions:** Cytochrome P450 enzymes oxidize or reduce drugs.

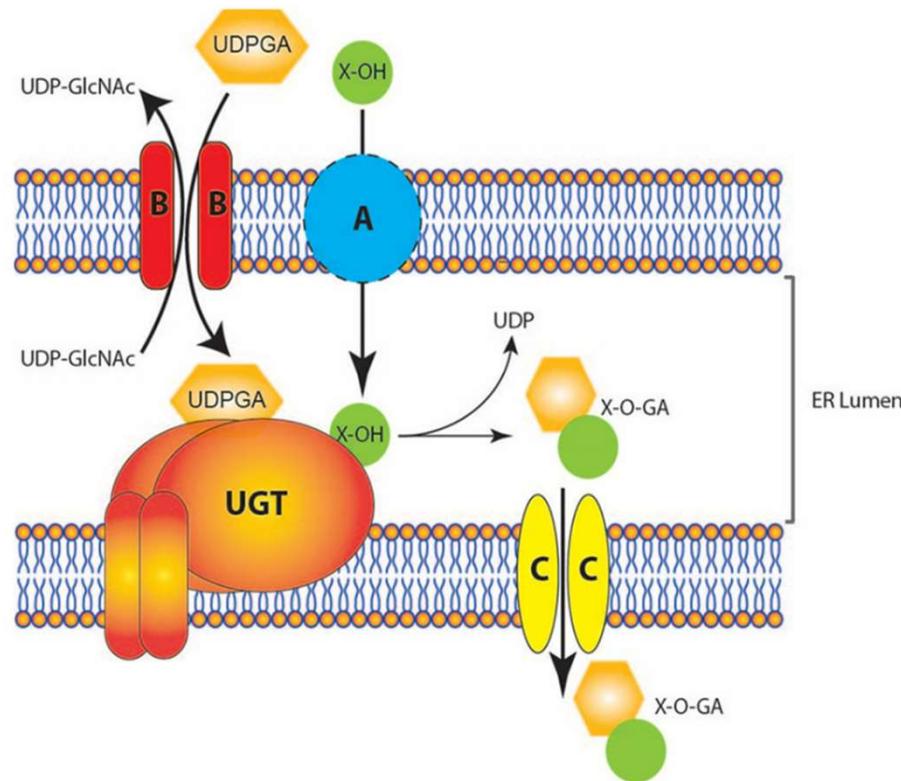


# Drug Interactions

- Estradiol, Ethinyl Estradiol, Testosterone levels are **INCREASED** by:
  - Nefazodone Isoniazid
  - Fluvoxamine Fluoxetine
  - Indinavir Efavirenz
  - Sertraline Paroxetine
  - Diltiazem Verapamil
  - Cimetidine Atemizole
  - Itraconazole Ketoconazole
  - Fluconazole Miconazole
  - Clarythromycin Erythromycin
  - Grapefruit Triacetyloleandomycin

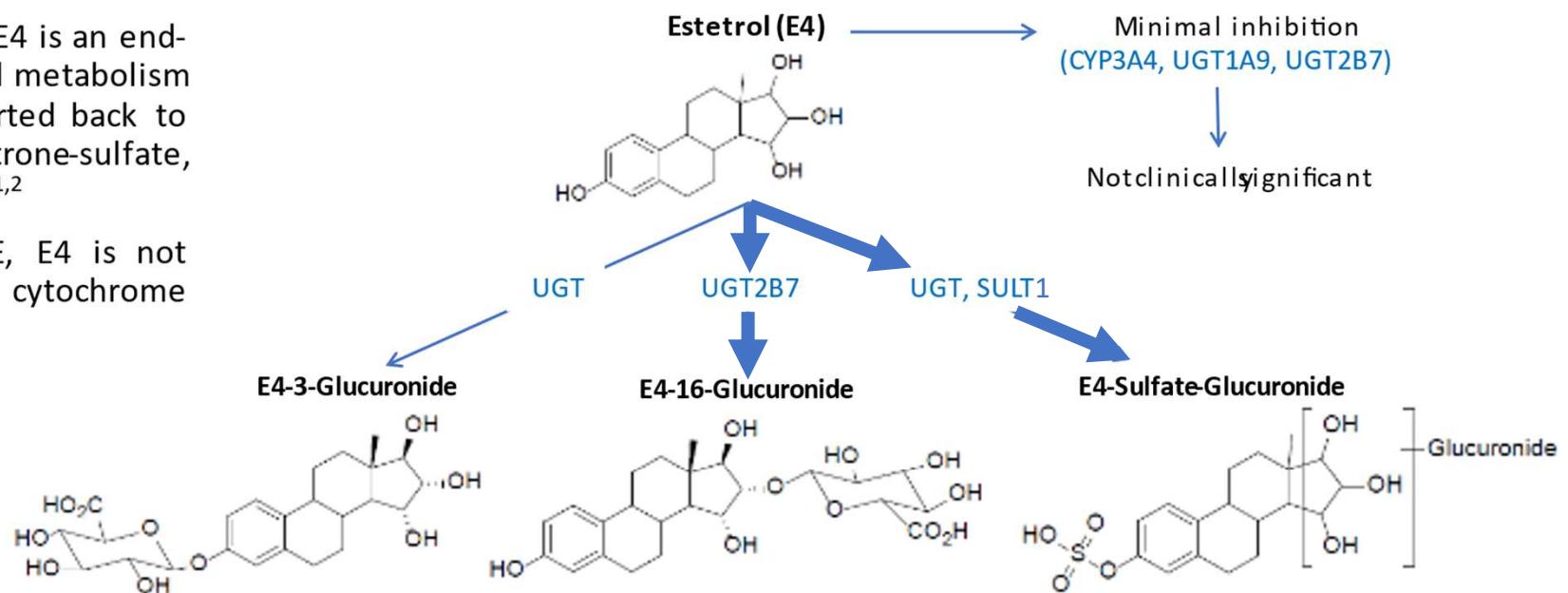


# Estetrol is conjugated : sulfo- and glucurono-conjugation



## Estetrol (E4): Unique metabolism

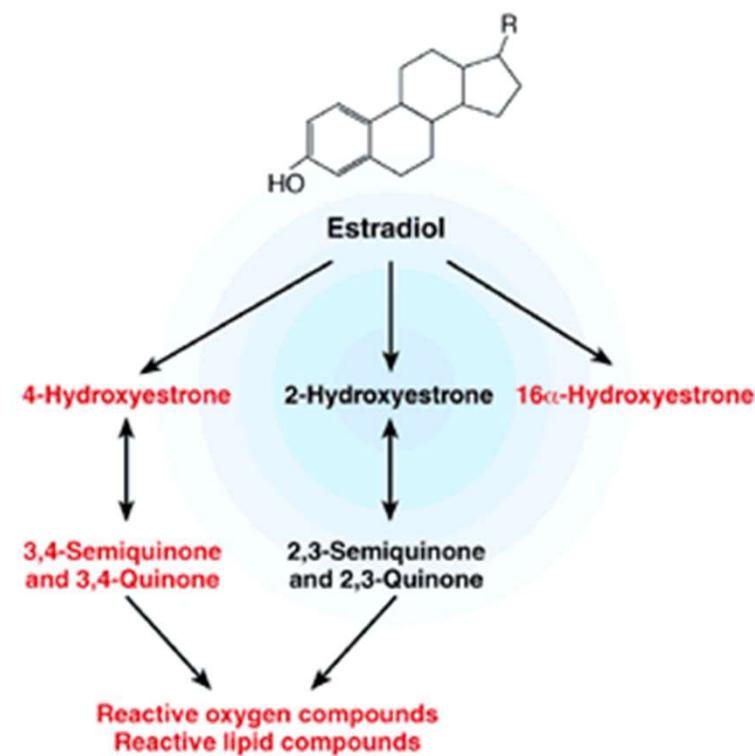
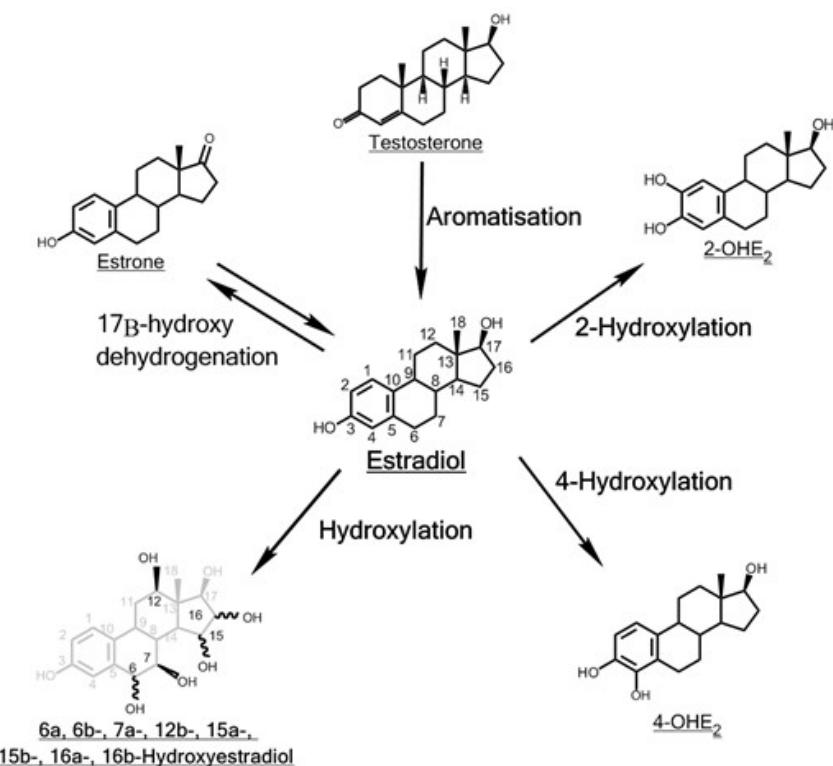
- In contrast to E2, E4 is an end-product of steroid metabolism and is not converted back to estrone, estrone-sulfate, estradiol or estriol<sup>1,2</sup>
- Unlike E2 and EE, E4 is not metabolised by cytochrome P450 enzymes<sup>2,3</sup>



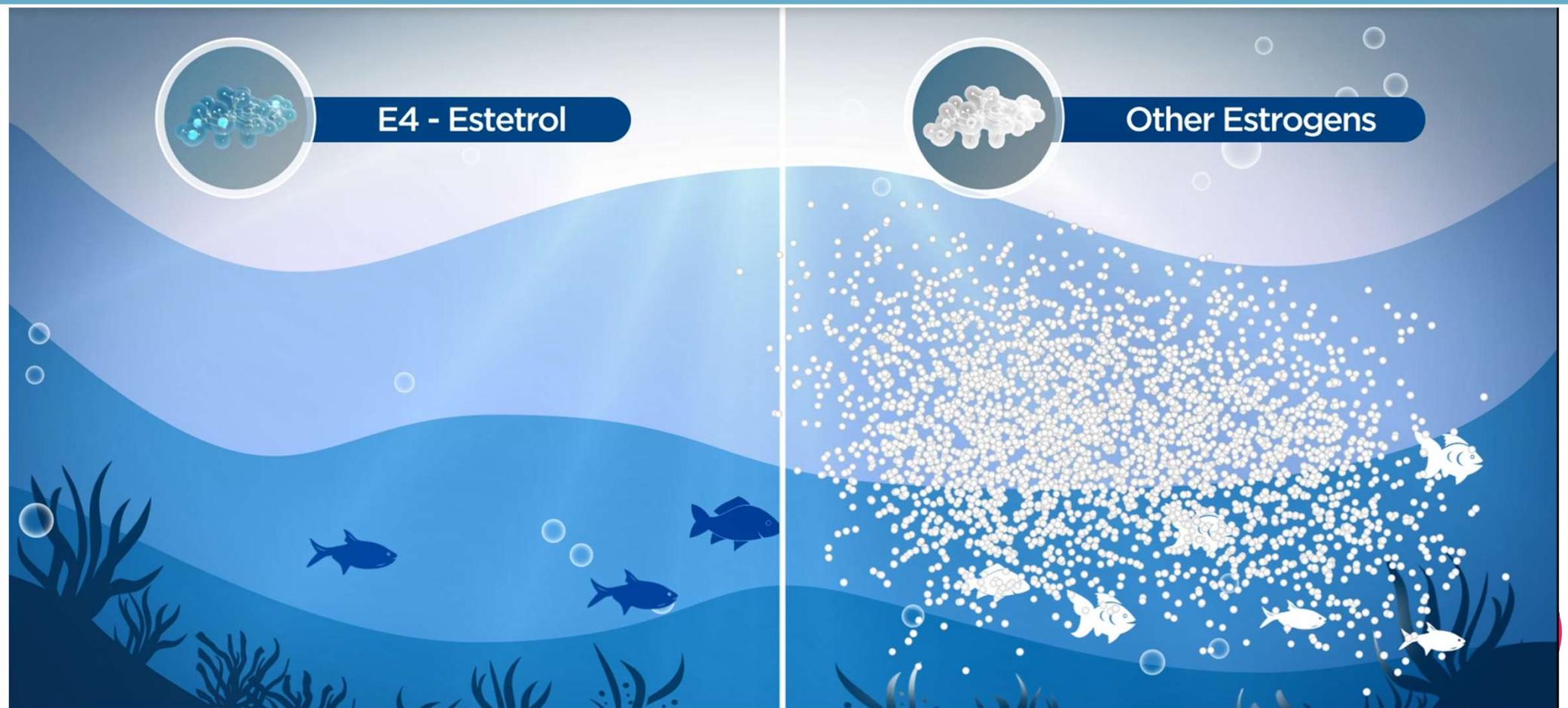
E2, estradiol; E4, estetrol; SULT, sulphotransferase;  
UGT, uridine 5'-diphospho-glucuronosyltransferase

1. Data on file. CSR MIT -Es0001-C105 (QCL114621), July 2016
2. Visser M, et al. Climacteric 2008;11(Suppl.1):64 –68
3. Coelingh Bennink HJ, et al. Climacteric 2008;11 Suppl 1:47 –58

Carcinogenic metabolites of Estradiol are produced by CYP enzymes



# E4 and its impact on environment



# Why are these male Fish growing Eggs?

- Estrogens (E1,E2 or EE 1ng/L ) in lakes<sup>1</sup>
  - reduce eggs production or testicular growth
  - delay sexual maturation
  - feminize populations and promote sexual ambiguity
- E4 does not accumulate in living organisms, surface water, groundwater, or sediment<sup>2</sup>
- Only 2.5% of ingested E4 is released in the urine as biologically active E4<sup>2</sup>



NATIONAL  
GEOGRAPHIC

85% of male small mouth bass in National wildlife refuges in the Northeastern U.S. have eggs growing in their testes<sup>2</sup>

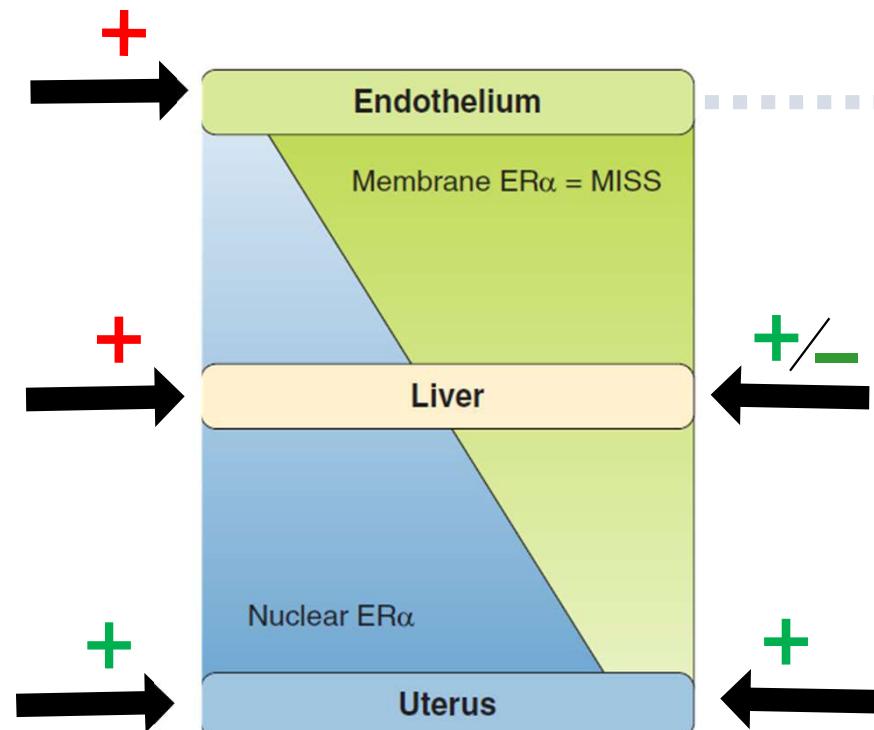


# Tissue-specific activity of E4

Estradiol (E2)



Estetrol (E4)



- E2 and E4 exert physiological actions in the uterus, a tissue with dominant ER $\alpha$  nuclear activity
- The endothelium with exclusively membrane ER $\alpha$  is insensitive to E4
- The liver is more sensitive to E2, depending on both membrane and nuclear ER effects

## Estetrol and contraception : In case of forgotten pills

Estetrol has a 70 % bioavailability, (versus 1% for E2, does not bind to SHBG and has a very long half-life (28–32 hours) ➤ prolonged tissue exposure.

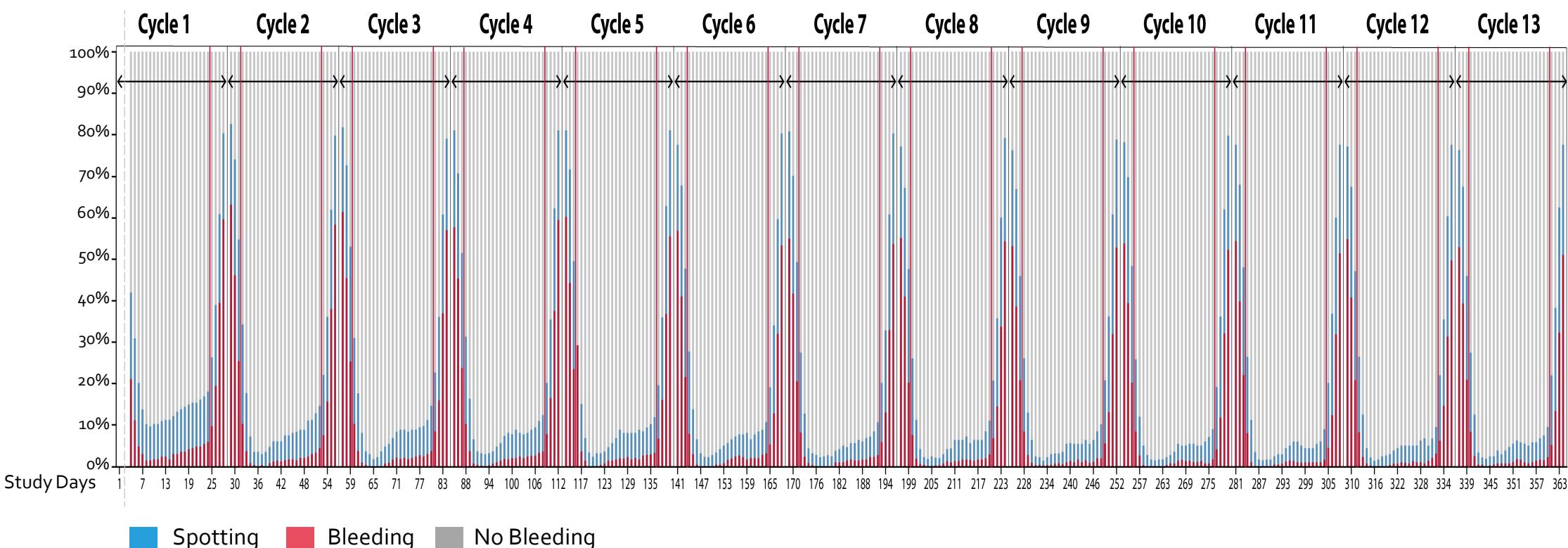
Drospirenone has also a long half-life (25-33 hours)



Combined EU and US phase 3 studies  
3,027 participants, (26,455 at-risk cycles of use)  
Pearl Index of 1.52 (95% CI 1.04–2.16).

Missing active pills	Pregnancies
0	0.09%,
1	0.25%,
2	0.83%,
> 2	1.60%

# E4 15 mg + DRSP 3 mg: regular and predictable bleeding pattern



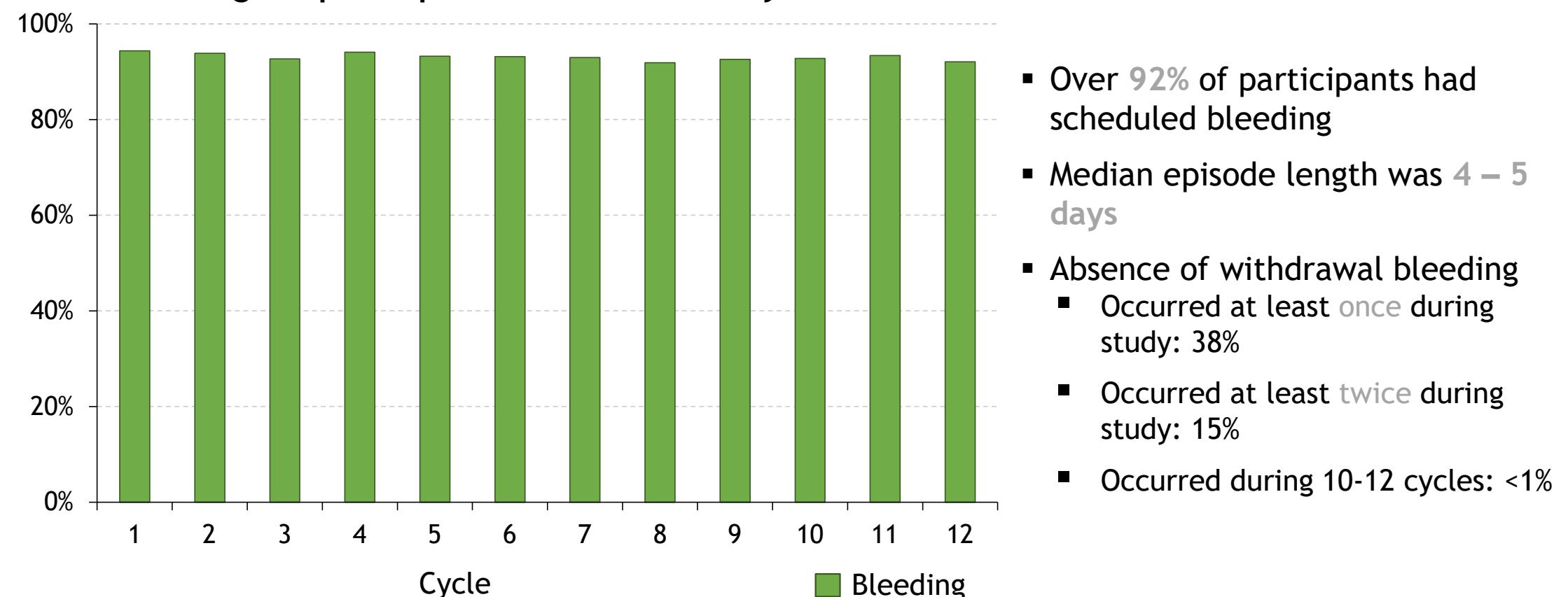
## Diapositive 51

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YO1 Dear Prof Foidart, could we remove EU/RUS from title? see footnote/reference  
Yvonne Oligschlager; 03-05-22

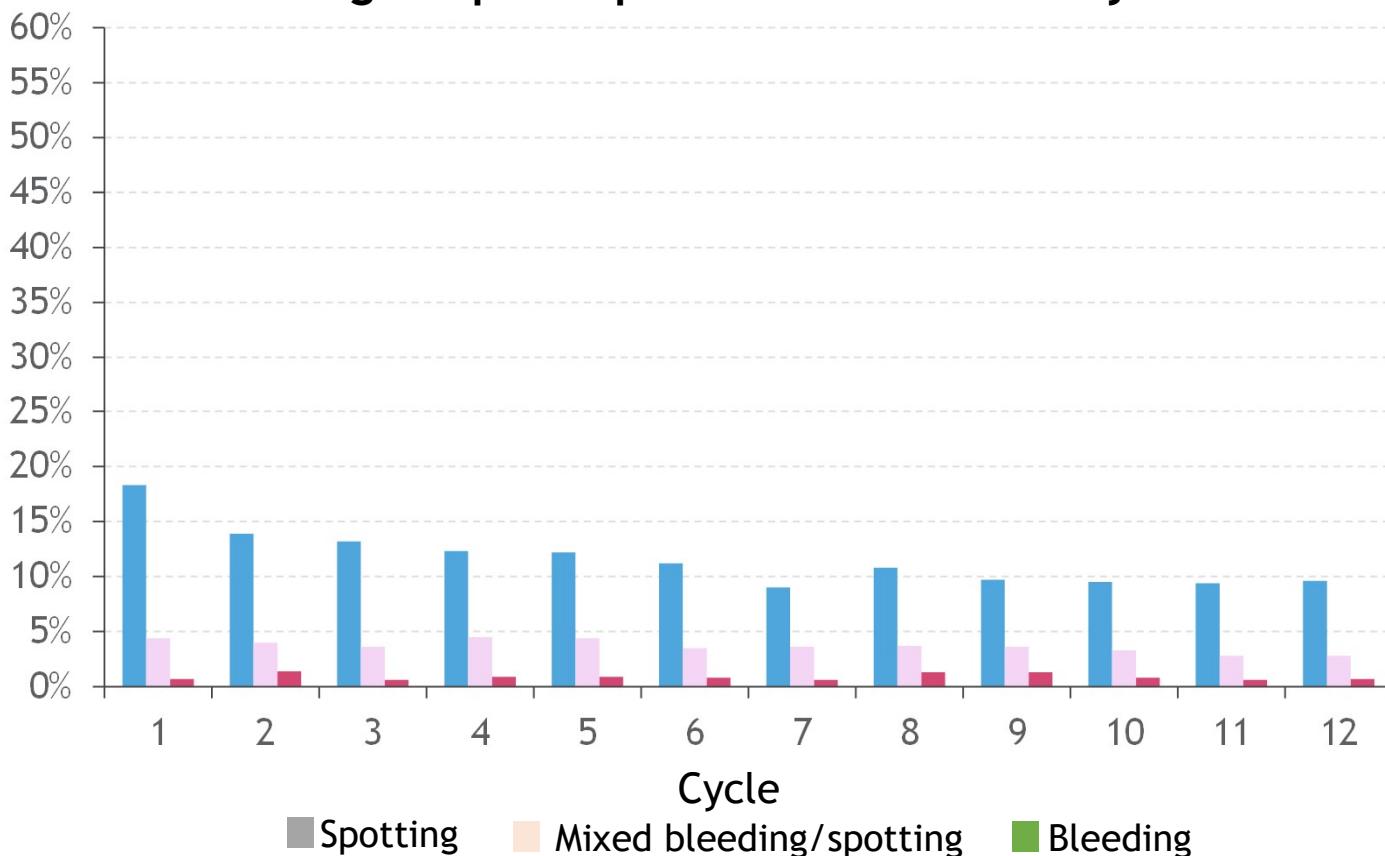
>92% of participants with E4 15 mg + DRSP 3 mg had a stable and regular scheduled bleeding pattern – EU/RUS Phase 3

### Percentage of participants with evaluable cycles



## Predictable bleeding pattern with minimal unscheduled bleeding in women with E4 15 mg + DRSP 3 mg – Phase 3

### Percentage of participants with evaluable cycles

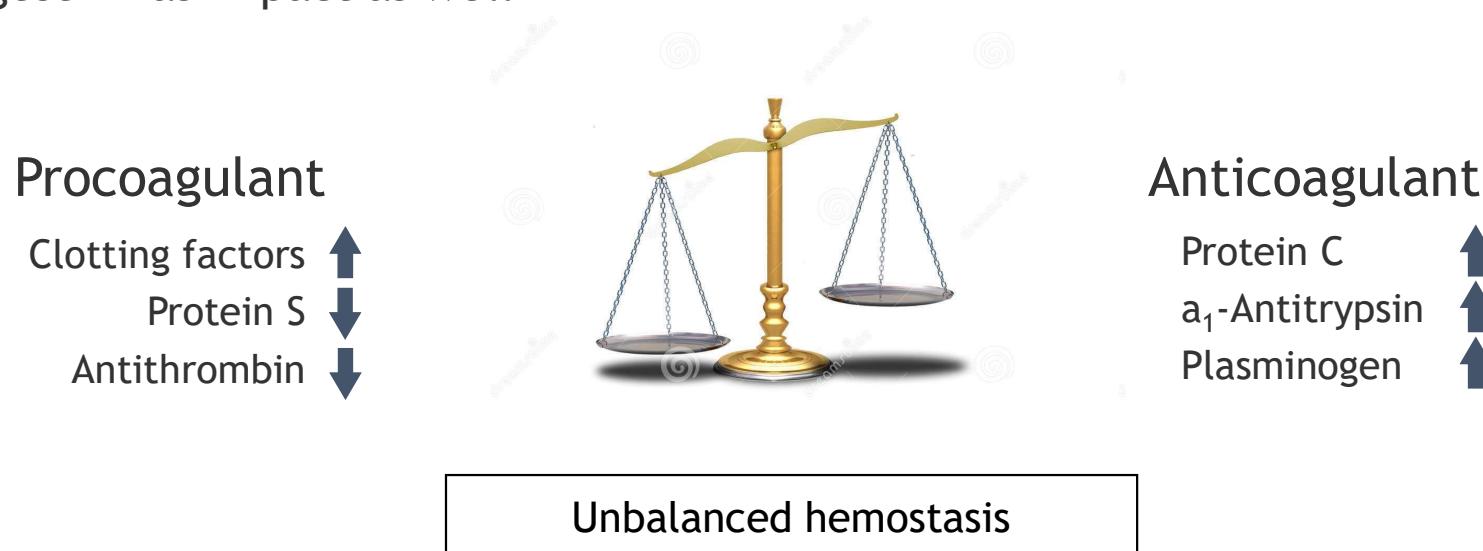


- Proportion with only scheduled bleeding:
  - Cycle 1: **76.5%**
  - Cycle 12: **87.0%**
- **Most participants (75%)** with unscheduled bleeding/spotting had episodes **≤2 cycles/year**
- Median duration unscheduled bleeding/spotting: **3 days**
- **Most participants (66% – 78%)** reporting unscheduled bleeding reported **spotting-only**

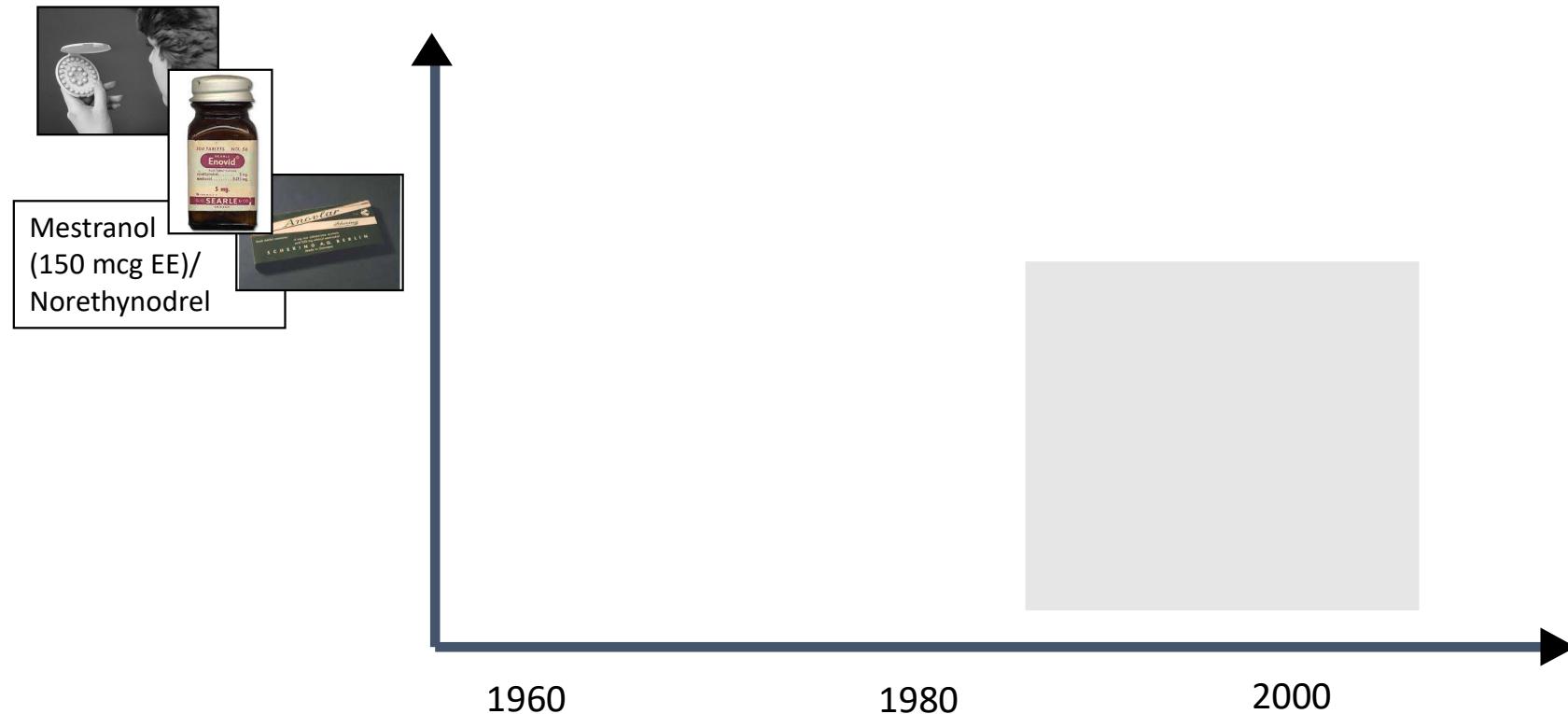
# Combined Oral Contraceptives and Hemostasis

## Recent concepts...

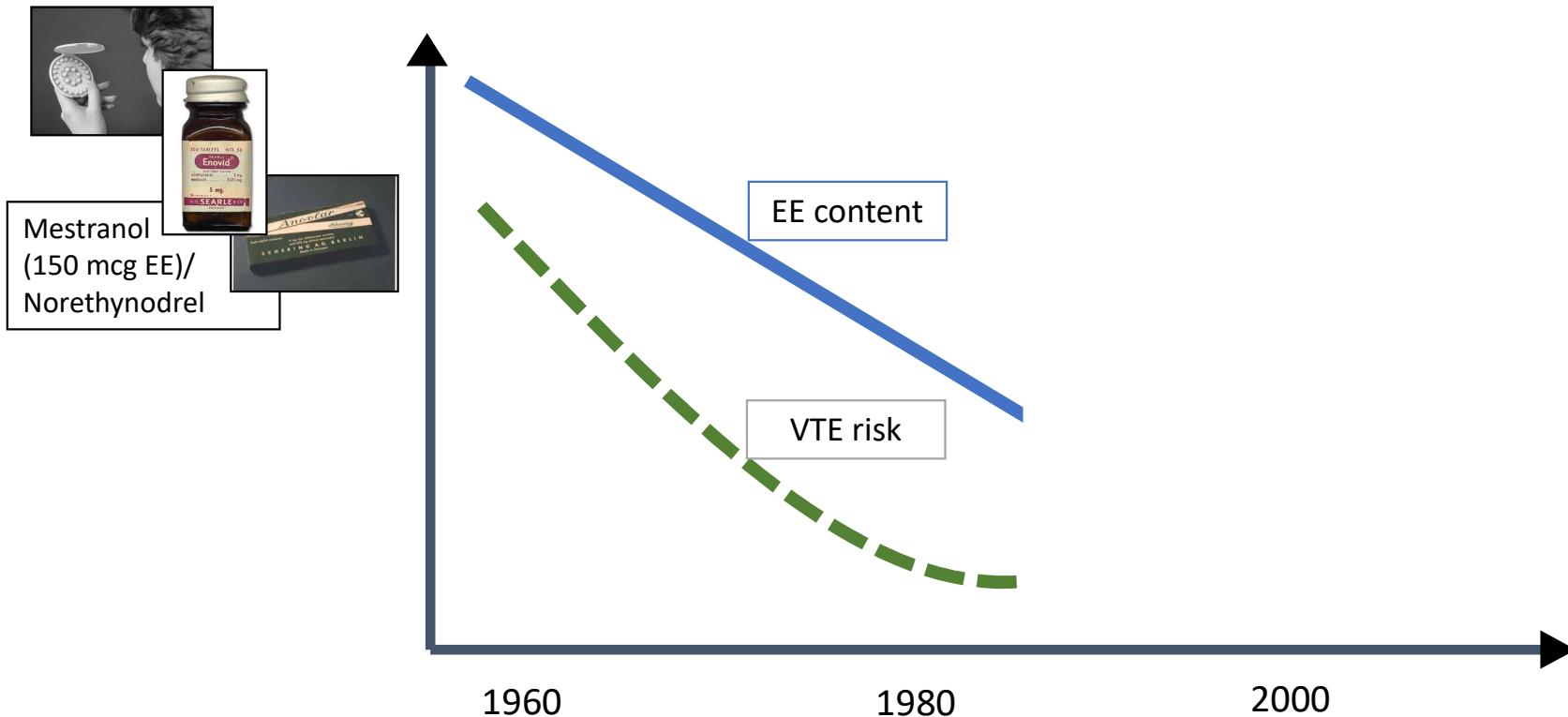
- Estrogen induces hypercoagulability
- Progestin has impact as well



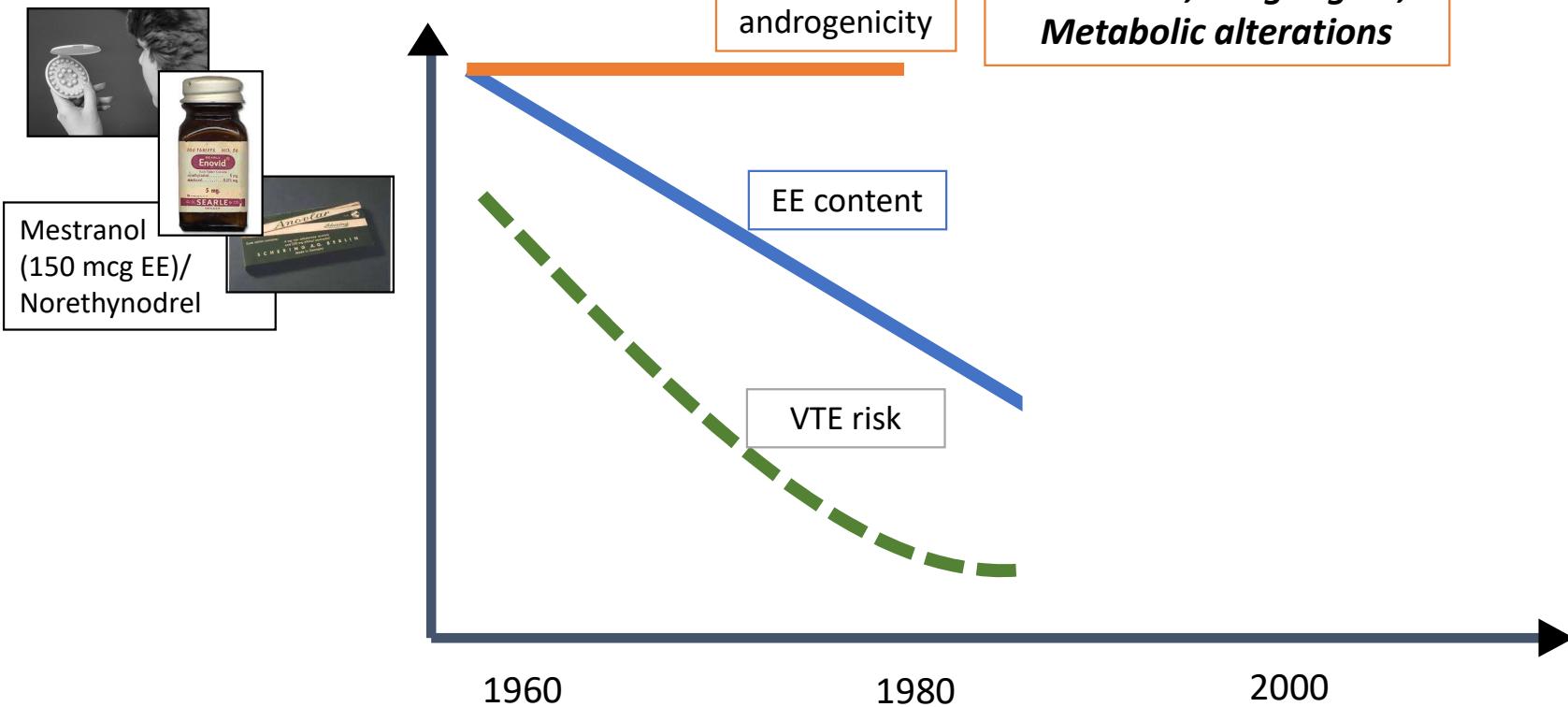
# Evolution of a Blockbuster



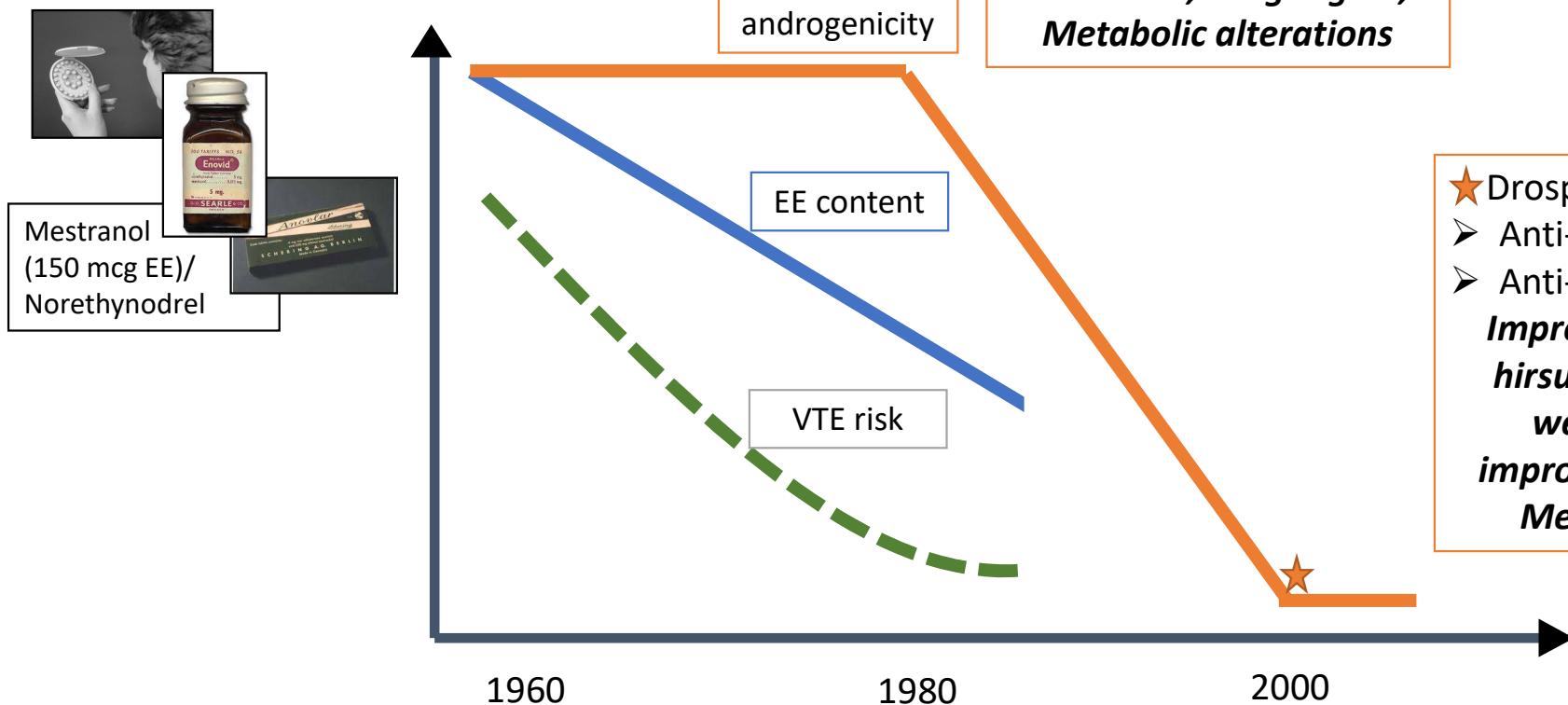
# Evolution of a Blockbuster



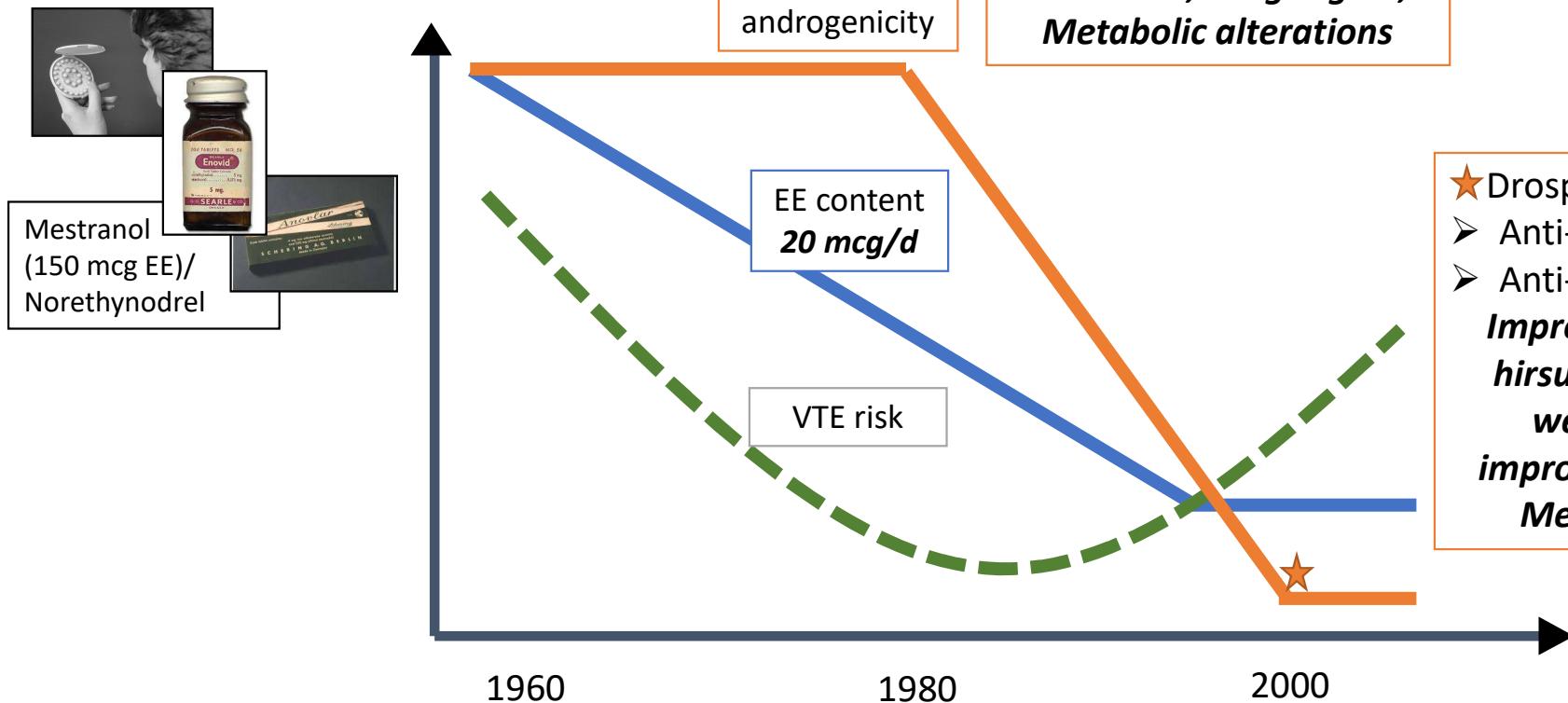
# Evolution of a Blockbuster



# Evolution of a Blockbuster



# Evolution of a Blockbuster



# VTE risk and Estrogenicity of a COC

Sex hormone binding globulin

Non-user



**VTE relative risk:**

3.7 vte/10,000 wy

# VTE risk and Estrogenicity of a COC

Sex hormone binding globulin

Non-user



Progesterin alone  
(e.g. POP)



**VTE relative risk:**

3.7 vte/10,000 wy

0.64 (0.29 to 1.42)

# VTE risk and Estrogenicity of a COC

Sex hormone binding globulin

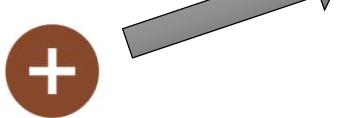
Non-user



Progesterin alone  
(e.g. POP)



Ethinylestradiol



Androgenic  
progesterin (e.g. LNG)



**VTE relative risk:**

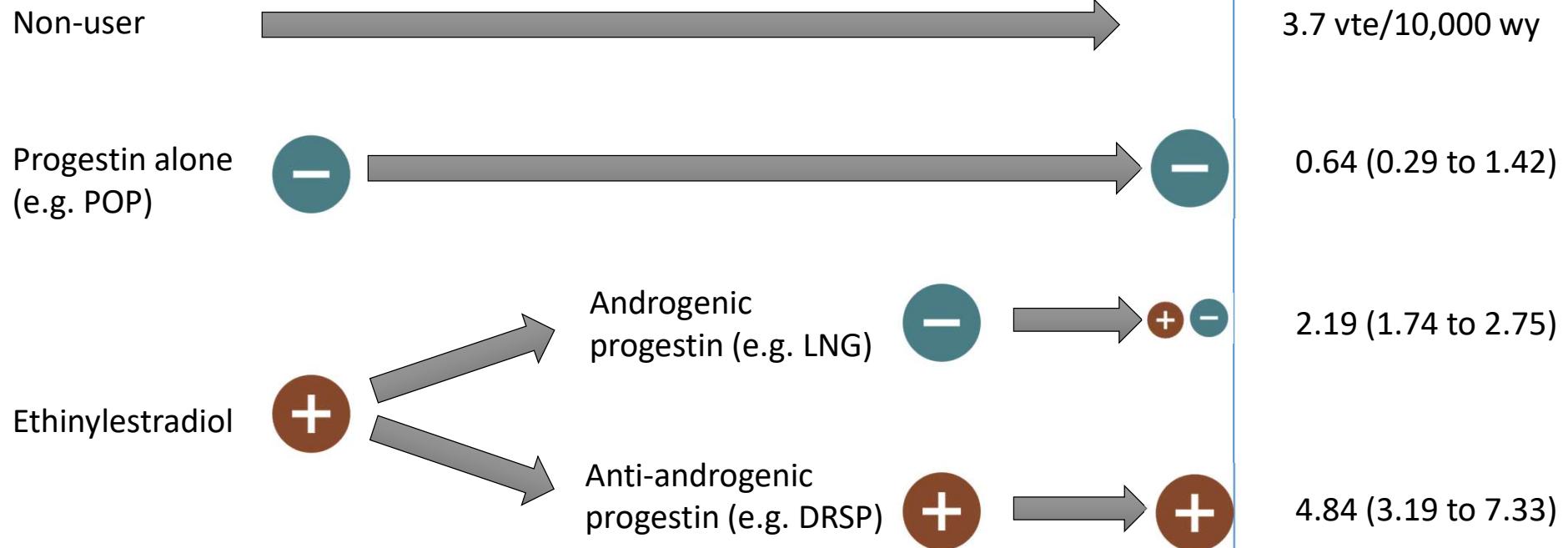
3.7 vte/10,000 wy

0.64 (0.29 to 1.42)

2.19 (1.74 to 2.75)

# VTE risk and Estrogenicity of a COC

Sex hormone binding globulin



# VTE risk and Estrogenicity of a COC

Sex hormone binding globulin

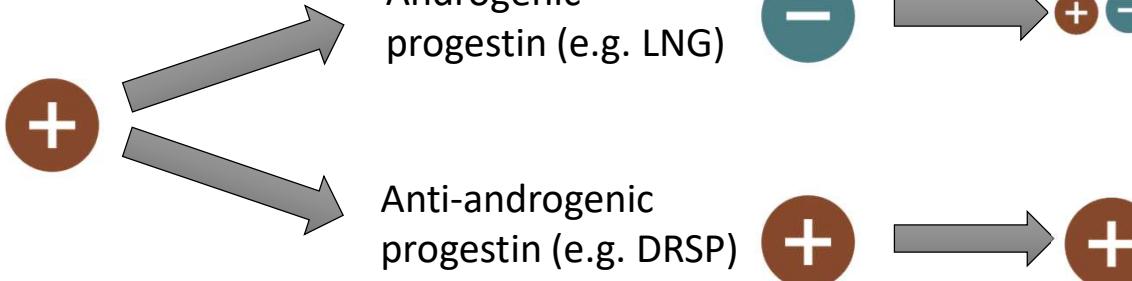
Non-user



Progesterin alone  
(e.g. POP)



Ethinylestradiol



**VTE incidence:**

3.7 vte/10,000 wy

**VTE relative risk:**

0.64 (0.29 to 1.42)

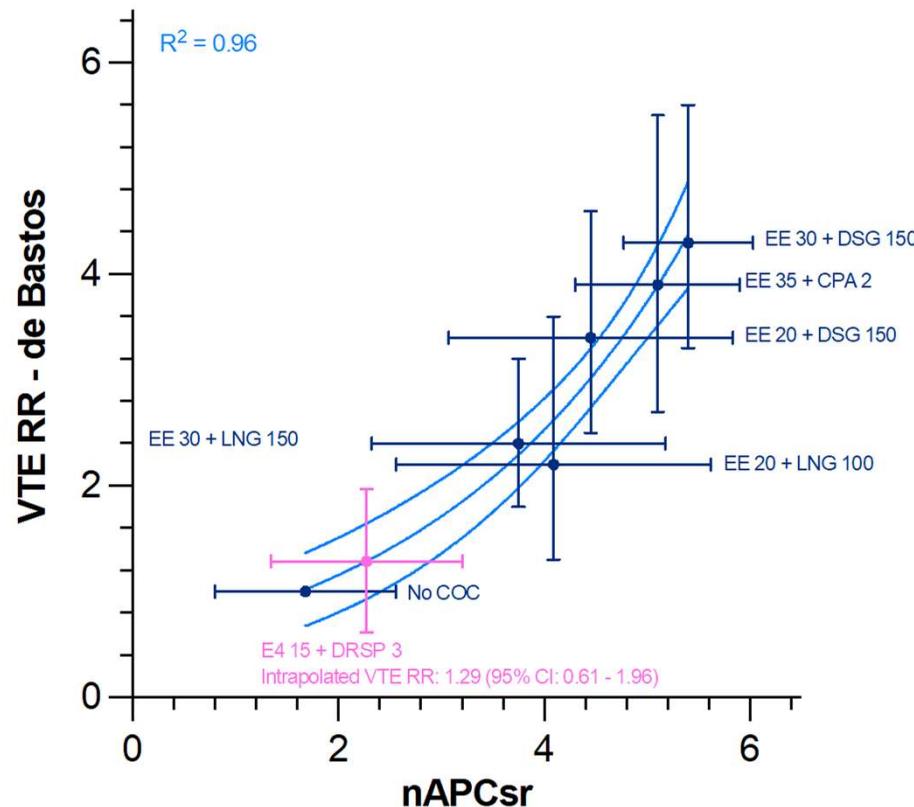
2.19 (1.74 to 2.75)

4.84 (3.19 to 7.33)

## SHBG:

- Hepatic production proportional to the estrogenicity
- Suggested as surrogate marker of the VTE risk

# The ETP-based APC resistance assay



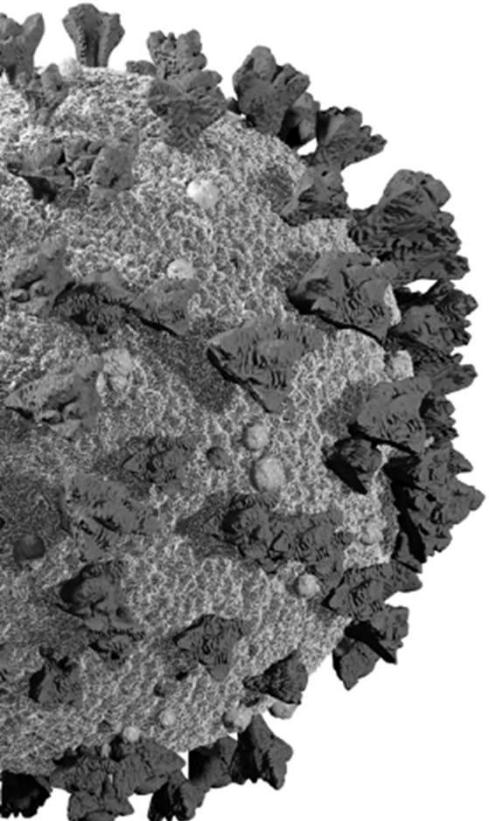
Douxfilis J, Klipping C, Duijkers I. Contraception. 2020 | Morimont, L., Dogné J-M., and Douxfilis J. Thrombosis Research 2020 | E4: Estetrol 15 mg | E4/DRSP: Estetrol 15 mg/drospirenone 3 mg | EE/LNG: ethinylestradiol 30 µg/ levonorgestrel 150 µg | EE/DRSP: ethinylestradiol 20 µg/ DRSP 3 mg | APC: activated protein C APCr: activated protein C resistance | HPP: healthy pooled plasma | nAPCsr: normalized activated protein C sensitivity ratio | COC: combined oral contraceptive | ETP: endogenous thrombin potential

# Venous thromboembolic (VTE) risk – EU/RUS Phase 3

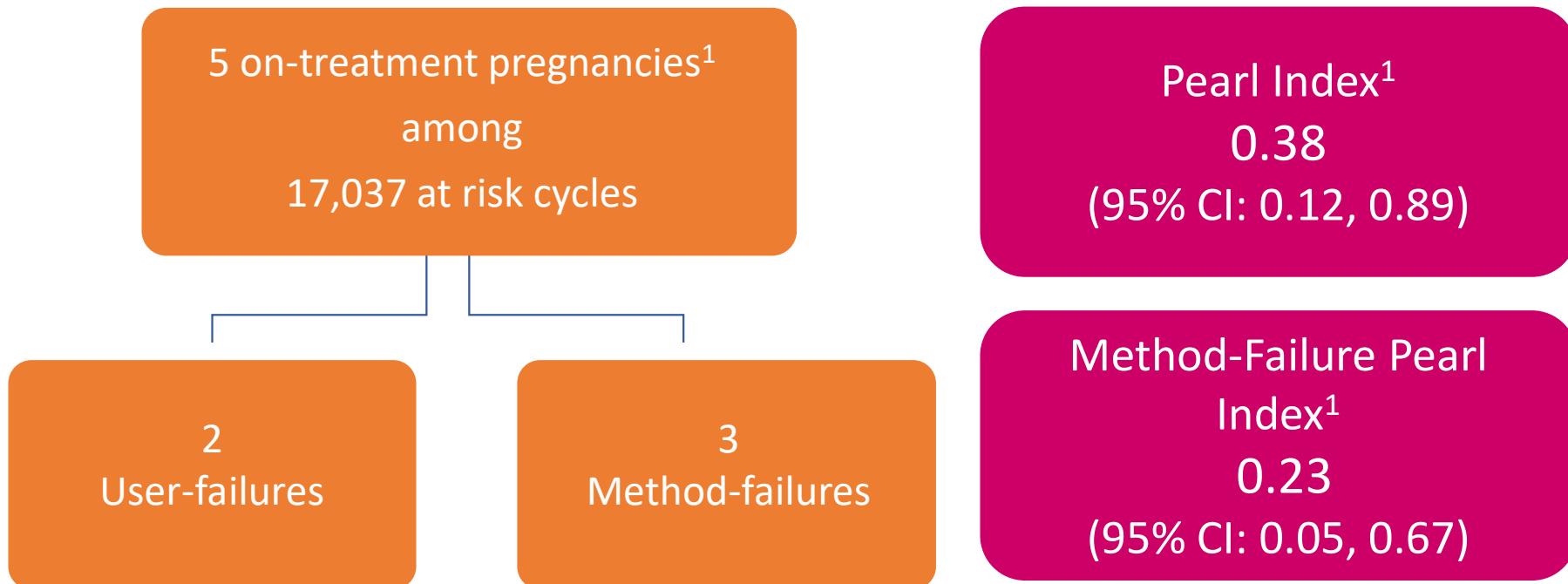
Contraceptive	EE 10 µg/ NETA 1 mg <sup>3</sup>	EE 13 µg/ SGA 150 µg <sup>4</sup>	EE 30 µg/ LNG 120 µg <sup>5</sup>	E4 15 mg/ DRSP 3 mg <sup>2</sup>	E4 15 mg/ DRSP 3 mg <sup>1</sup>
Type of contraceptive	COC	Vaginal ring	Patch	COC	COC
Country	US	US	US	US/CAN	EU/RUS
Number of subjects	1,683	1,188	2,031	1,524	1,553
• BMI > 30 kg/m <sup>2</sup>	18%	Unknown (mean BMI 24.4 kg/m <sup>2</sup> )	35%	23%	13%
• VTE cases	3 (0.18%)	4 (0.34%)	4 (0.20%)	0	1 (0.06%)

Large phase 4 studies needed to confirm the phase 2 and 3 findings that suggest E4/DRSP use is associated with low clinical thrombosis risk

# Hemostasis in Covid-19 patients

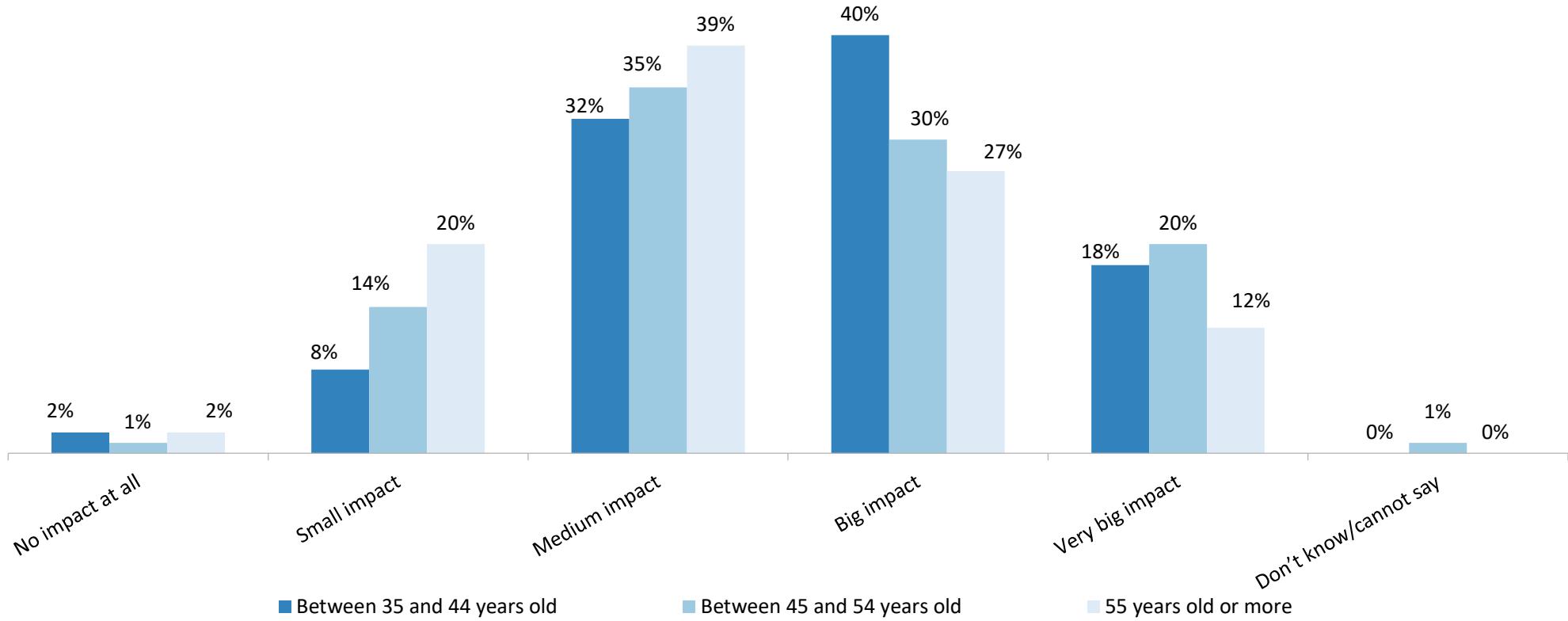
- 
- Would you administer Estrogens to aged patients (60-85 years old) with diabetes, hypertension, CHD, and acute DVT and PE?
  - We administered 15 mg E4/d for 21 days to such a high risk population of covid patients with severe comorbidities and in a few ongoing DVT.
  - No clinical nor haemostatic changes versus placebo were observed !

# Pearl Index (18–50 years) – EU/RUS



<sup>1</sup>No other methods of birth control used  
(EMA definition)

# ...and impacts Women's QoL across all age groups



Source: Berenberg . Q6: How much of an impact have these symptoms on your daily life? BASE: (Between 35 and 44 years old: N = 176; Between 45 and 54 years old: N = 742; 55 years old or more: N = 1082)

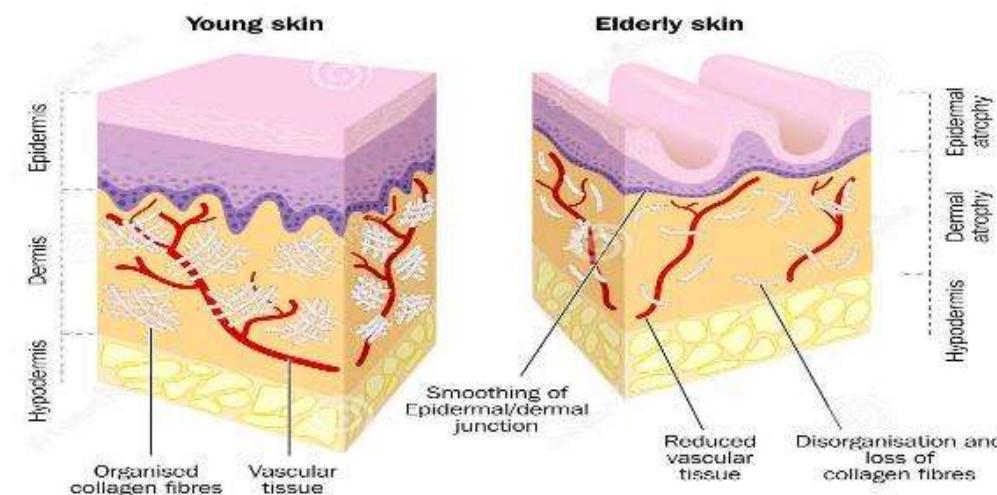
# ENTRACTE

Postmenopausal estrogen-deficiency is associated with a dramatic reduction in skin health

HT slows down this aging process but requires a chronic treatment



Biological aging is the skin's process of aging after menopause. It becomes more lax in tone, the expression lines become deeper from muscles moving the same underneath the skin over many years, the skin becomes more dry and there is a generalized overall thinning.



Decreased estrogen slows down mitotic activity in the epidermal basal layer, reduces the synthesis of collagen elastin and proteoglycans. Skin atrophy, hyperseborrhea, increased pilosity on the cheeks and upper lip, loss of scalp hair, increase in degeneration of elastic tissue, atrophy and dryness of the vaginal mucosa are all features of menopause-related aging.

# Acceleration of wound healing

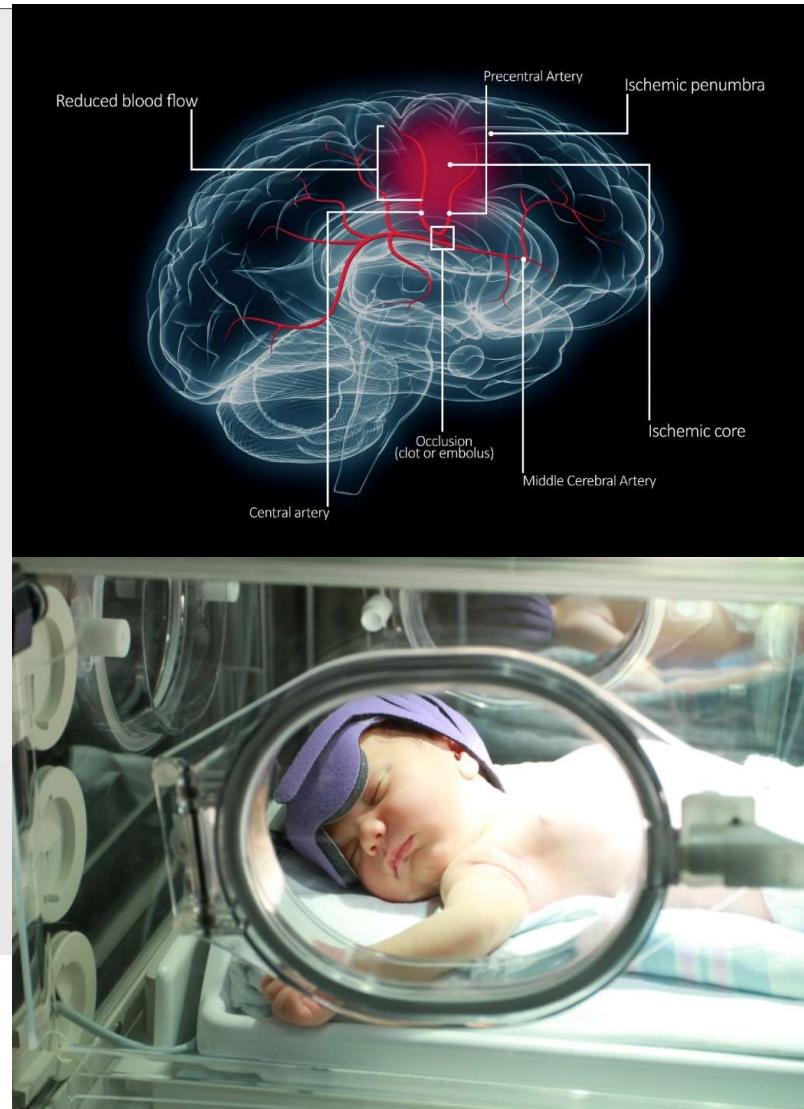
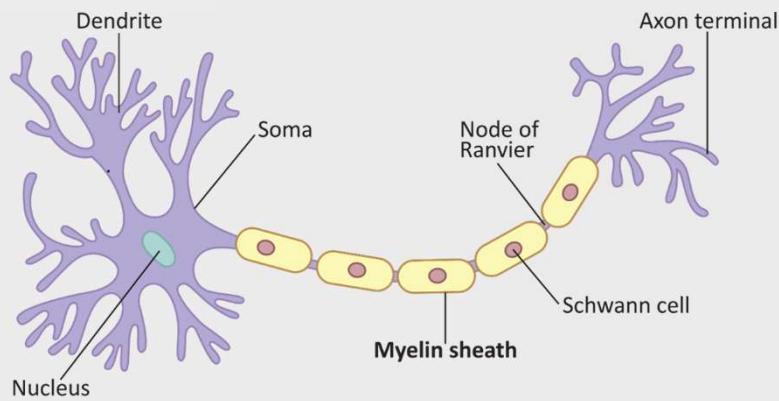
Burn  
Ulceration



War Wound



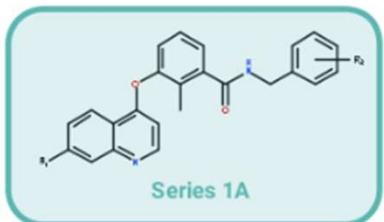
# Neuroprotection



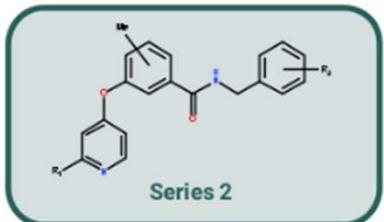




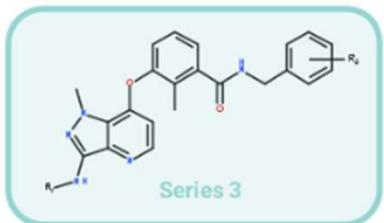
CSF1R  
inhibitors



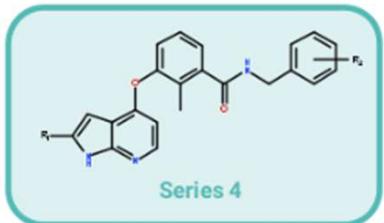
Series 1A



Series 2

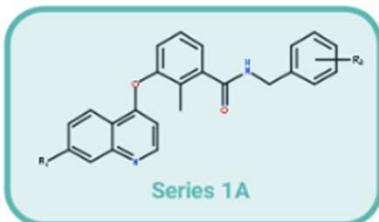


Series 3

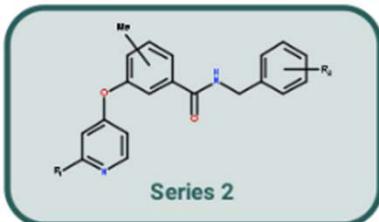


Series 4

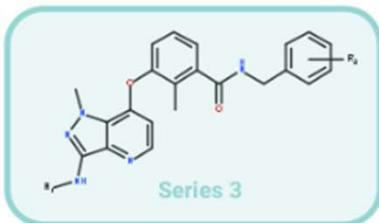
CSF1R/PDGFR  
inhibitors



Series 1A

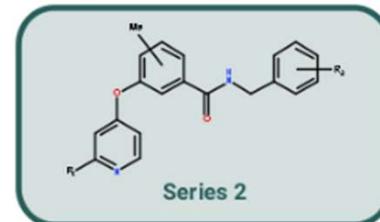


Series 2

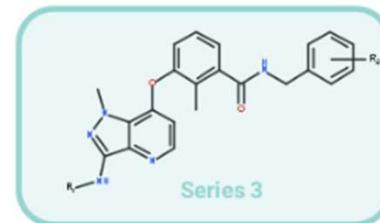


Series 3

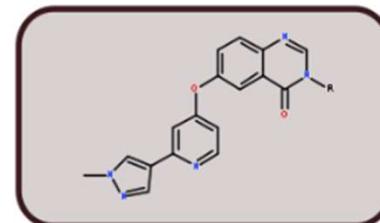
PDGFR  
inhibitors



Series 2

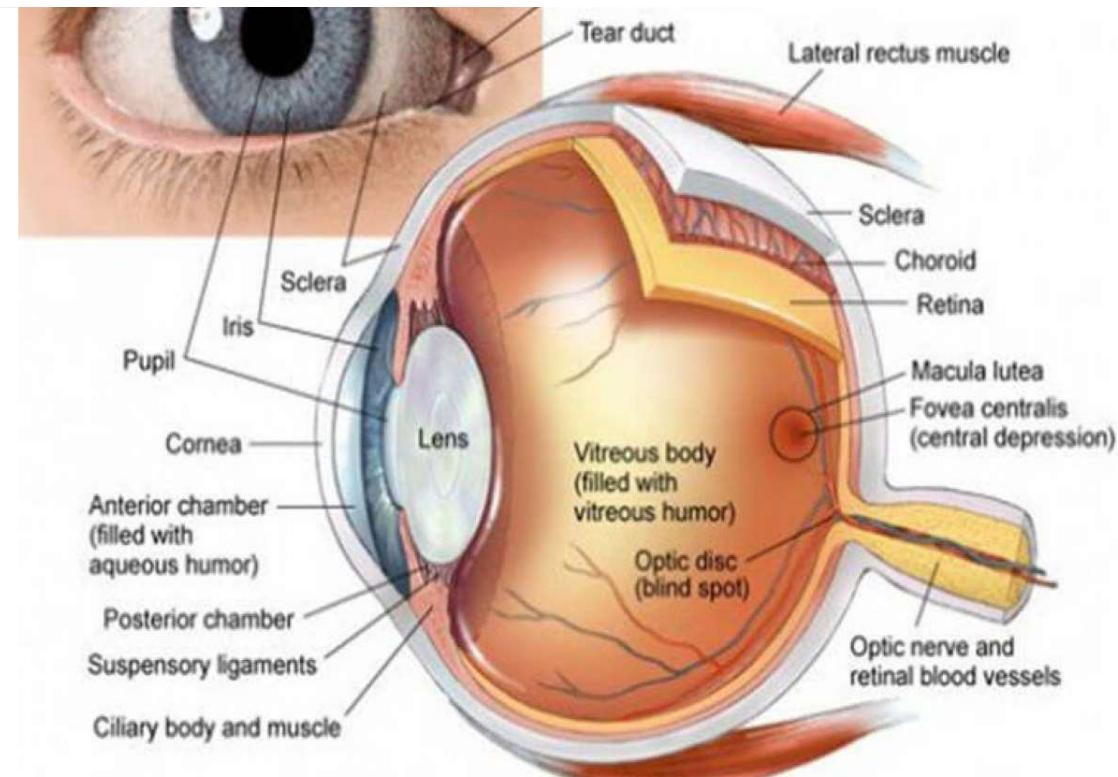


Series 3



# E4, major breakthrough in science, at the heart of multiple academic collaborations





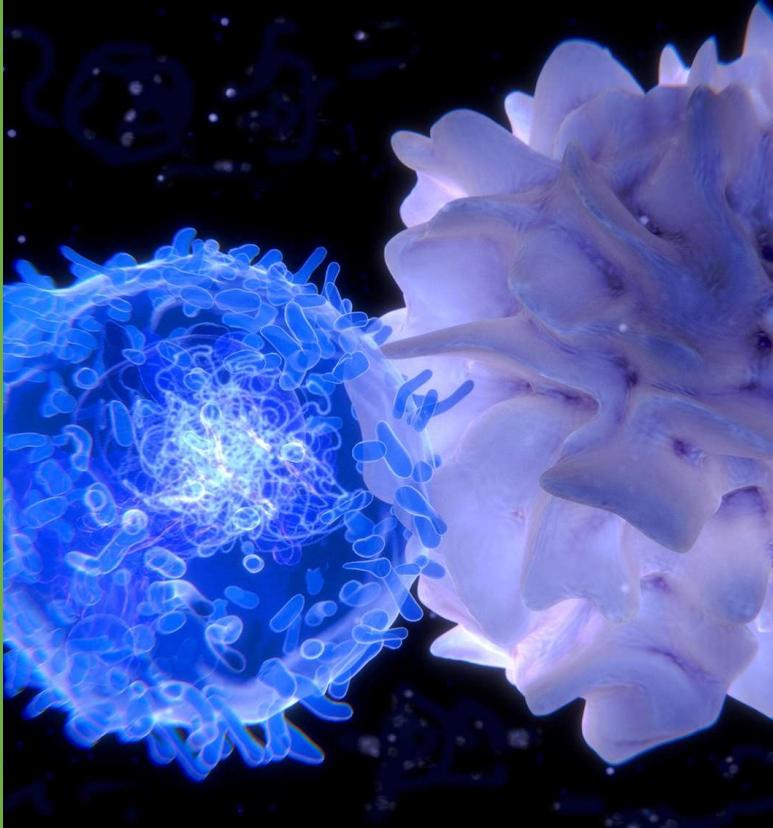
# Implant intra-oculaire EYED- PHARMA



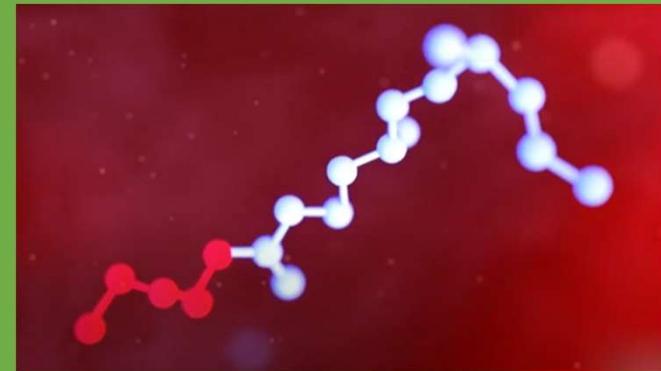
# Eyed Pharma

# Imcyse 2014-2023





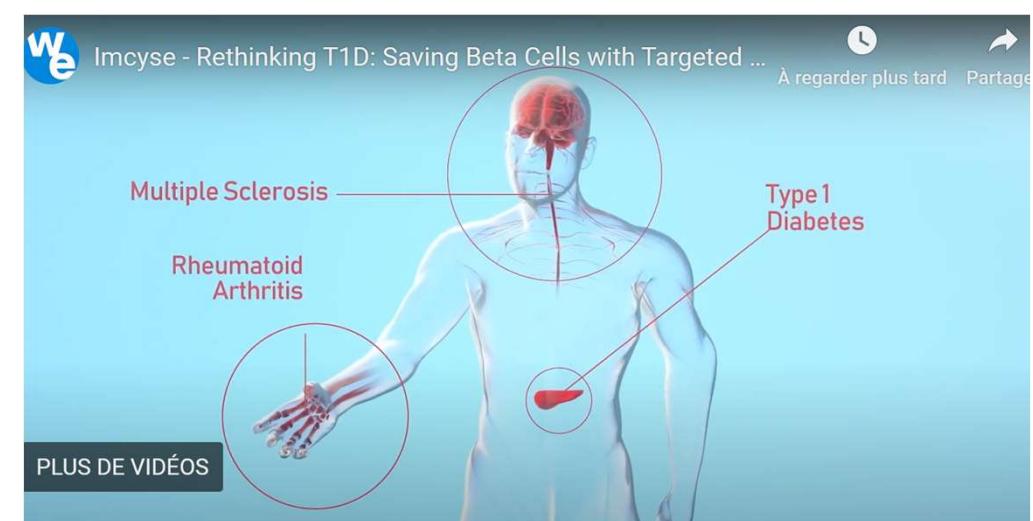
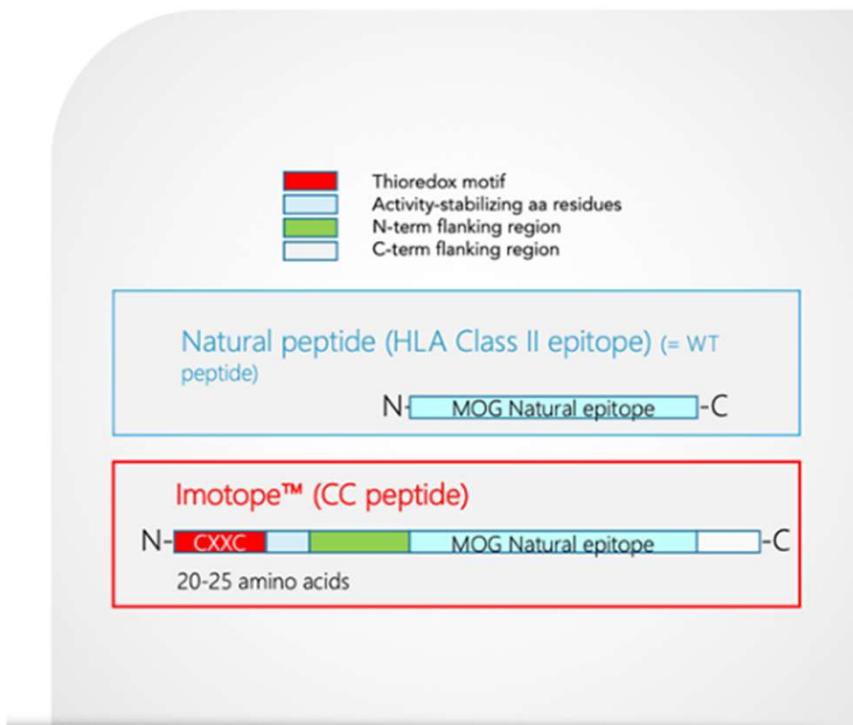
## Imotopes™



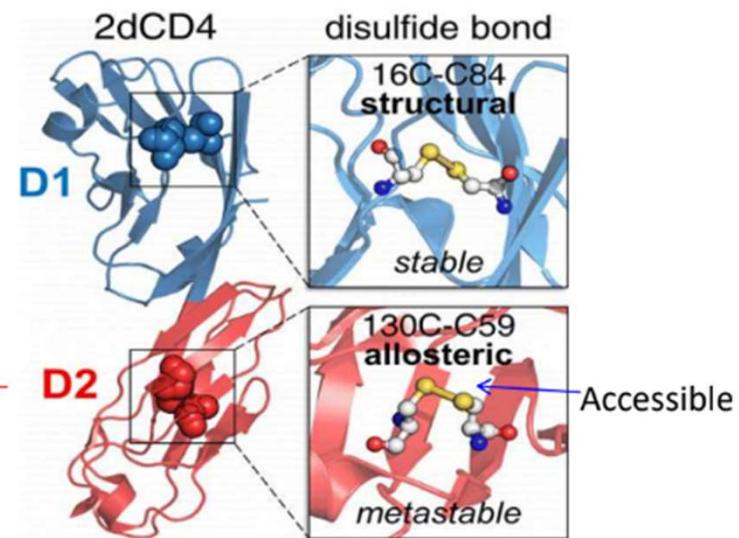
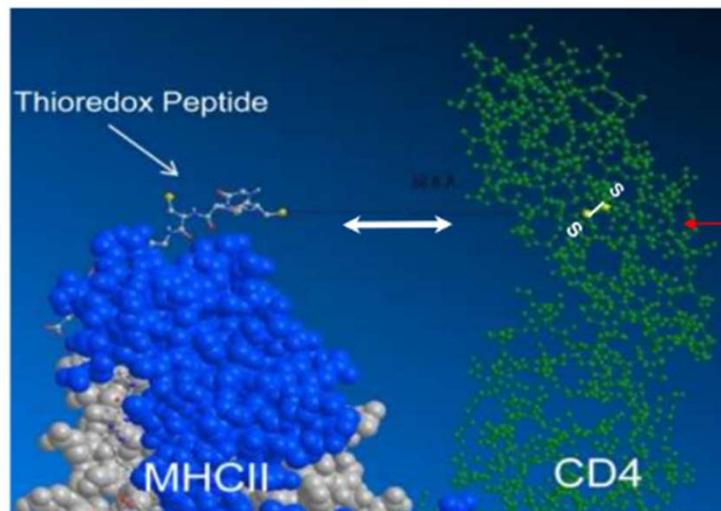
to prevent, stop and  
potentially cure  
autoimmune diseases



# Epitopes modifiés



## Impact of an Imotope on CD4 molecule ?





Denis Bedoret former CEO of MasterCells





EXO Biologics

Discovering  
the power of exosomes

Company Presentation – Dec 2022

Exosomes or “extracellular vesicles” are inter-cells messengers produced by all cells

## Our Mission

Provide innovative exosomes therapies for unmet medical needs

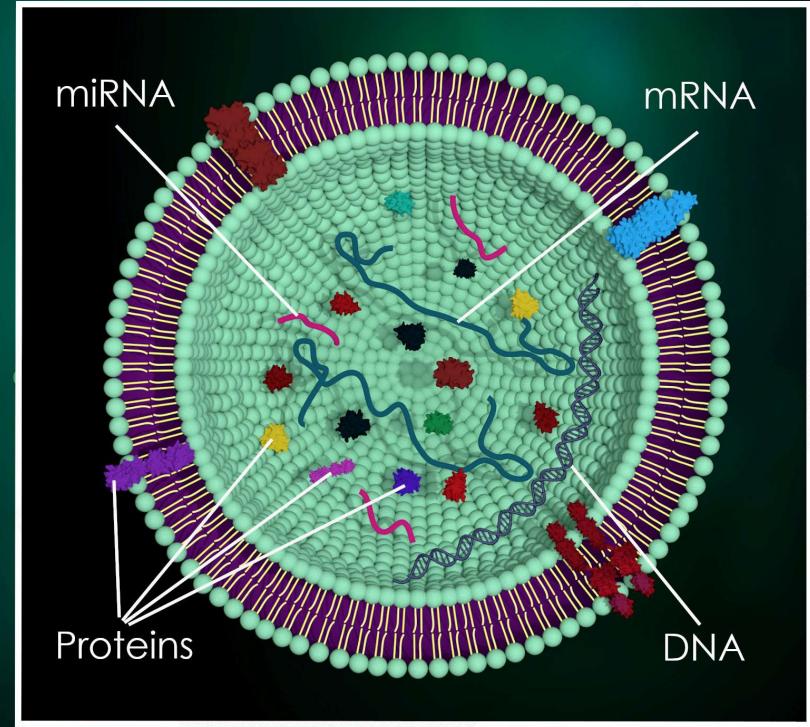
EXTENSIVE EXOSOMES EXPERIENCE (12 YEARS)

EARLY MOVER, CLINICAL STAGE

PLATFORM TECHNOLOGY

DEDICATED MANUFACTURING SITE

 EXO Biologics



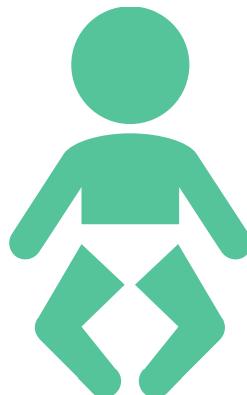
Exosome

# 1- Multifactorial disease - Bronchopulmonary dysplasia

## High medical need

A chronic lung disease caused by **damage to the delicate tissue of the lung**

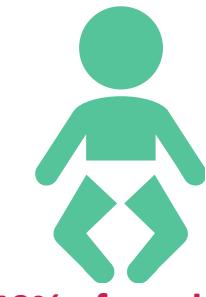
8 million  
US & EU newborns



800K  
Born premature



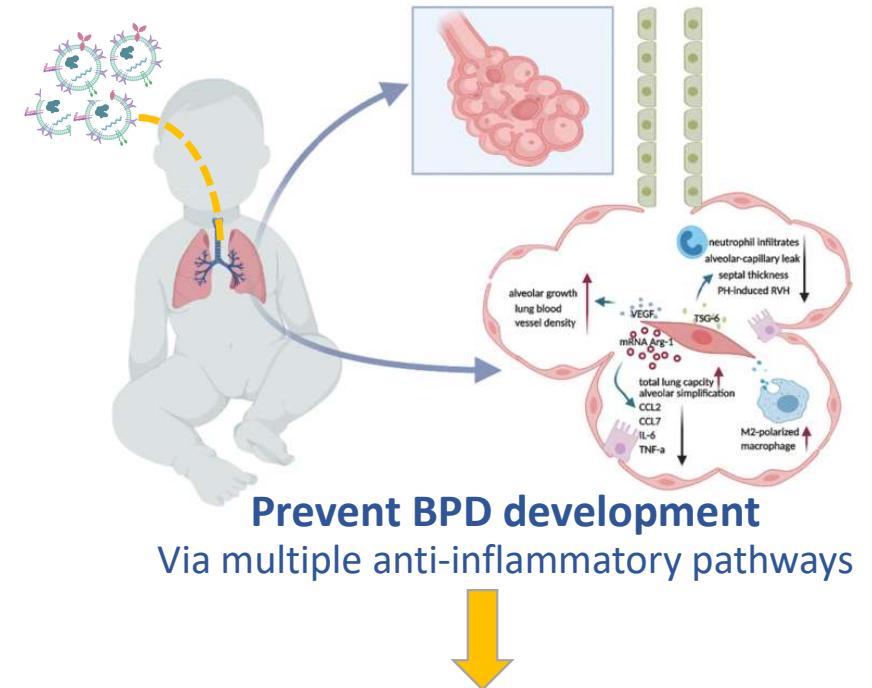
80K  
Extremely preterm



**40% of newborns develop BPD**

**Yearly Cost due to BPD in US & EU- 12 billion \$**

1. Airway Therapeutics; 2. World Health Organization; 3. Health Care and Societal Costs of Bronchopulmonary Dysplasia; 4. <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC5819643/>; 5. [https://adc.bmjjournals.org/content/93/Suppl\\_2/pw100](https://adc.bmjjournals.org/content/93/Suppl_2/pw100)



**EXO yearly** net sales revenue

**800M \$**

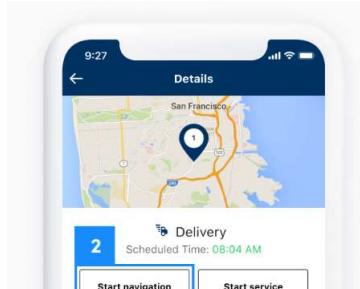
## 3- Contract Dev & Manufacturing

### GMP “State of the art” Exosomes Manufacturing Facilities



- Based in LegiaPark (Liège, Belgium)
- Surface - 1500 m<sup>2</sup>
- GMP qualification expected by Q4 2023
- Go-to site for Exosomes manufacturing
- Fully dedicated exosomes environment

## 2- Drug Loading and Targeted Delivery

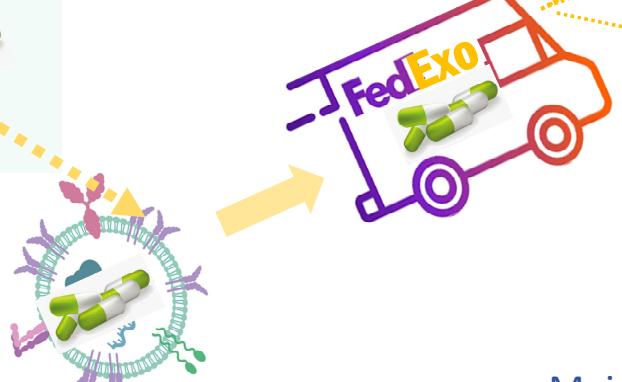


Drug requires targeted delivery to the site of action

Loading of

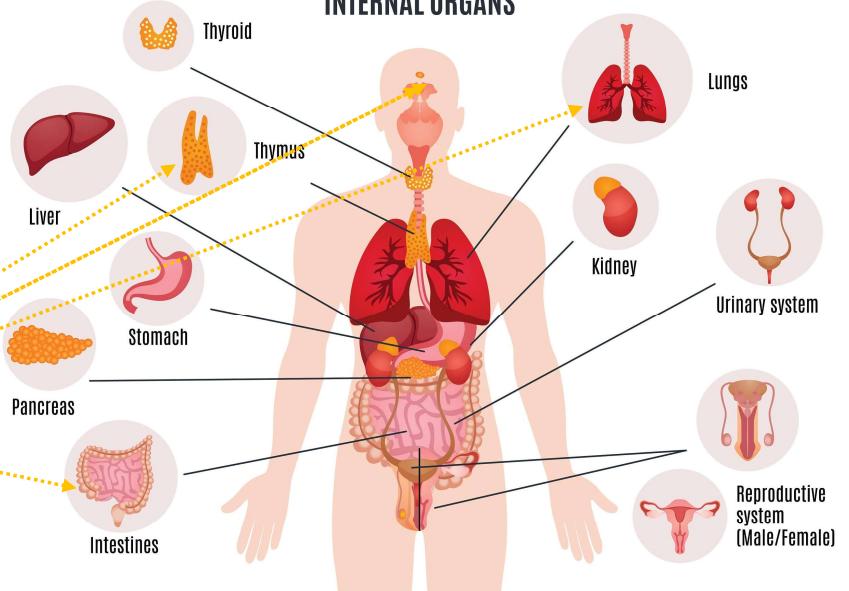
- RNAs
- Proteins
- Chemicals

EXO Bio has the vehicle with accurate GPS



EXO Biologics

### THE HUMAN BODY INTERNAL ORGANS



EXOSOMES as targeted drug delivery carriers

Major recent deals with large pharma up to 1B\$ milestones payment in this TOP field

# Conclusions

La recherche fondamentale est nécessaire et essentielle aux progrès des connaissances. Il faut l'encourager



La recherche appliquée doit s'appuyer sur les connaissances nouvelles et valoriser les acquis des nouvelles technologies en partenariat avec les universités.



Le développement est affaire de science mais aussi de business et l'universitaire doit rester un scientifique et pas un businessman. Le chercheur ne doit pas être entrepreneur et vice-versa.



Les partenariats universités-industrie doivent être professionnalisés et la Wallonie doit créer son WIB à l'image du VIB



Verviétois agissez !!!

